# COMPREHENSIVE ANNUAL FINANCIAL REPORT

West Virginia Parkways, Economic Development and Tourism Authority (A Component Unit of the State of West Virginia)

Fiscal Year Ended June 30, 2004



(a Component Unit of the State of West Virginia)

# **Comprehensive Annual Financial Report**

Fiscal Year Ended June 30, 2004

Prepared by:

Director of Finance of West Virginia Parkways, Economic Development and Tourism Authority

# West Virginia Parkways, Economic Development and Tourism Authority

# **Comprehensive Annual Financial Report**

# Fiscal Year Ended June 30, 2004

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Introductory Section

> West Virginia Parkways, Economic Development and Tourism Authority

#### West Virginia Parkways, Economic Development and Tourism Authority

#### List of Authority Members, Administrative Staff, and Professional Consultants

#### June 30, 2004

Authority Momhora		Date Appointed	Term Expires
Authority Members	Fred VonVirle DE (1)	January 16, 2001	
Authority Chairman	Fred VanKirk, P.E.(1)	January 10, 2001	(1)
Authority Vice Chairman	Lecond E. Morch (2) (4)	Soutombor 22, 1009	May 31, 2006
	Joseph F. Marsh $(3)$ , $(4)$	September 23, 1998	<b>2</b>
Authority Secretary	Thomas A. Winner $(2),(5),(6)$	June 1, 1999	May 31, 2007
Member	M. Ann Bradley $(2),(4),(6),(7)$	June 1, 1996	May 31, 2004
Member	David L. Dickirson (3),(4),(5)	October 8, 2003	May 31, 2011
Member	Hulett C. Smith (4),(6)	October 8, 2003	May 31, 2010
Member	Alan L. Susman (2),(3),(4)	April 11, 2001	May 31, 2008
Administrative Staff			
General Manager	Gregory C. Barr		
General Counsel	A. David Abrams, Jr.		
Treasurer	David H. Rollins		
Director of Finance	Parrish T. French		
Director of Maintenance			
Engineering	Ronald B. Hamilton		
Director of Tolls	F. Steven Maynard		
Director of Contract			
Administration and			
Procurement	Alberta L. Kincaid		
Director of Operations	Alberta E. Rinoura		
and Training	Tyrone C. Gore		
Director of Human	Tyrone C. Gore		
Resources	Carrie Roache		
Officer in Charge of			
State Police	Captain Annette Sovastion		
General Manager -	Captain Annette Sovastion		
Tamarack	Cheryl Hartley		
	Teresa G. Nissel		
Executive Secretary	Teresa (J. INISSEI		
Professional Consultants			

Trustee Independent Auditors

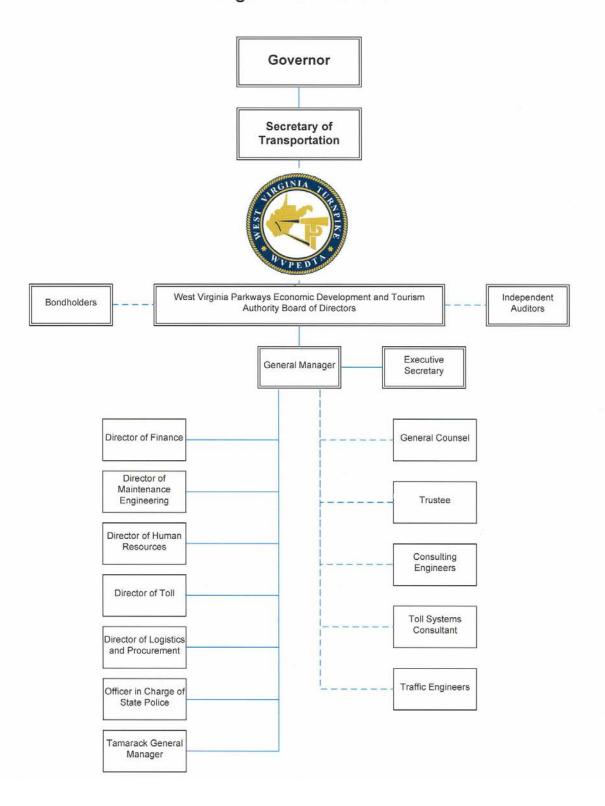
General Counsel

Traffic Engineers

United Bank, Inc., Charleston, West Virginia Gibbons & Kawash, Charleston, West Virginia Abrams & Byron, Beckley, West Virginia **Consulting Engineers** HNTB Corporation, Charleston, West Virginia Wilbur Smith Associates, New Haven, Connecticut Investment Manager United Bank, Inc., Charleston, West Virginia Toll System Consultant Vollmer Associates, New York, New York

- (1) Under the provisions of the Act which created the Authority, the Secretary of Transportation serves as Authority Chairman.
- (2) Member of Finance Committee.
- (3) Member of Facilities Committee.
- (4) Member of Economic Development Committee.
- (5) Member of Equipment and Purchasing Committee.
- (6) Member of Personnel Committee.
- (7) Authority Members continue to serve until Governor appoints a new member.

# West Virginia Parkways Economic Development And Tourism Authority Organization Chart





October 25, 2004

United Bank, Inc. (formerly United National Bank), Trustee and Financial Guaranty Insurance Company

The West Virginia Parkways, Economic Development and Tourism Authority, pursuant to section 7.13(c) of the Indenture of Trust dated February 15, 1993 as supplemented, presents herewith its annual report covering the period from July 1, 2003 through June 30, 2004. Please note that all Bonds issued under the Indenture of Trust dated October 15, 1989, have been retired or defeased.

Respectfully submitted,

FredUnth

Fred VanKirk, P.E. Chairman





#### WEST VIRGINIA PARKWAYS ECONOMIC DEVELOPMENT AND TOURISM AUTHORITY P.O. BOX 1469 CHARLESTON, WEST VIRGINIA 25325-1469 TELEPHONE: 304/926-1900

TELEPHONE: 304/926-1900 FAX: 304/926-1909 www.wvturnpike.com E-ZPass: 1-800-206-6222 FRED VANKIRK, P.E. Chairman

DAVID L. DICKIRSON Vice Chairman

ALAN L. SUSMAN Secretary

JOSEPH F. MARSH

HULETTIC, SMITH

THOMAS A. WINNEP

October 25, 2004

United Bank, Inc. (formerly United National Bank), Trustee and UBS Financial Services, Inc. and Crews & Associates, Inc., Underwriters

The West Virginia Parkways, Economic Development and Tourism Authority, pursuant to section 5.11(a) of the Bond Purchase and Loan Agreement between Raleigh County, West Virginia, and the West Virginia Parkways, Economic Development and Tourism Authority dated December 1, 2001, presents herewith its annual report covering the period from July 1, 2003 through June 30, 2004. Please note that as of December 13, 2001, those Series 1996 Bonds issued by Raleigh County, West Virginia (the "Issuer"), under the Trust Indenture dated November 1, 1996 (the "1996 Indenture"), were defeased using proceeds of the Issuer's Series 2001A Taxable Commercial Development Refunding Revenue Bonds, discharging the lien of the 1996 Indenture.

Respectfully submitted,

Freddank

Fred VanKirk, P.E. Chairman





October 25, 2004

To the Members and General Manager of the West Virginia Parkways, Economic Development and Tourism Authority

# **INTRODUCTION**

The comprehensive annual financial report of the West Virginia Parkways, Economic Development and Tourism Authority (the Authority) for the fiscal year ended June 30, 2004, is hereby submitted. Responsibility for both the accuracy of the data, and the completeness and fairness of the presentation, including all disclosures, rests with the Authority. To the best of my knowledge and belief, the enclosed data is accurate in all material respects and is reported in a manner designed to present fairly the financial position, results of operations, and cash flows of the Authority. All disclosures necessary to enable the reader to gain an understanding of the Authority's financial activities have been included.

The comprehensive annual financial report is presented in three sections: introductory, financial, and statistical. The introductory section includes a list of Authority members, administrative staff, and professional consultants, the Authority's organization chart, and transmittal letters. The financial section includes the financial statements, management's discussion and analysis (MD & A), as well as the independent auditors' report on the financial statements. The MD & A provides a narrative introduction, overview, and analysis to accompany the basic financial statements. This letter of transmittal is designed to complement the MD & A and should be read in conjunction with it. The statistical section includes selected financial and traffic information, generally presented on a multi-year basis.

The Authority was created as successor-in-interest to the West Virginia Turnpike Commission (the Turnpike Commission) by an Act of the West Virginia Legislature effective June 1, 1989 (the Act). All the duties, powers, and functions of the Turnpike Commission were transferred to the Authority. Under the Act, the Authority assumed all assets, property, obligations, indebtedness, and other liabilities of the Turnpike Commission and personnel of the Turnpike Commission were transferred to the employment of the Authority. While the Authority has the power to enact and amend its own operating budget, it receives no appropriations from the State of West Virginia (the State) and is not subject to state statutory budget controls.

The State imposes its will over the Authority through the Authority's seven-member board. The State's Secretary of Transportation serves as chairman of the Authority. The other six members



are appointed by the Governor with the approval of a majority of the Senate. They serve eightyear uncompensated terms and may be reappointed. Therefore, the Authority is considered a component unit of the State and its financial statements are discretely presented in the comprehensive annual financial report of the State. Since no entities exist which meet the criteria for defining component units relative to the Authority, it has no component units.

The Authority is empowered under the Act to continue the operation of the West Virginia Turnpike. The Authority was also formed for the purpose of providing for the construction, operation, and financing of parkway, economic development and tourism projects as those terms are defined in the Act. To facilitate these objectives, the Authority is empowered to issue revenue bonds of the State of West Virginia, payable solely from project revenues, as provided in the Act, and to issue revenue refunding bonds of the State of West Virginia, payable solely from revenues, for certain designated purposes, including eliminating outstanding debt previously issued by the Turnpike Commission.

# WEST VIRGINIA TURNPIKE SYSTEM

The West Virginia Turnpike (the Turnpike) is an 88-mile toll roadway located between Charleston and Princeton, West Virginia. The Turnpike is part of the nationwide Interstate and Defense Highway System and carries the designation of Interstate 77 (I-77) for its entire length and Interstate 64 (I-64) from Charleston to just south of the City of Beckley. I-77 is a major north-south interstate route connecting Cleveland, Ohio to Columbia, South Carolina while linking major cities in Michigan, Ohio, West Virginia, Virginia, North Carolina and South Carolina. I-64 is a major east-west interstate route connecting St. Louis, Missouri to Virginia Beach, Virginia while serving other major cities in Illinois, Indiana, Kentucky, West Virginia and Virginia.

The Turnpike also receives traffic from Interstate 79 (I-79) which feeds traffic into I-77 approximately 10 miles north of the northern terminus of the Turnpike. The Turnpike intersects with U.S. Rte. 60 near its northern terminus in Charleston. At the southern terminus near Princeton, the Turnpike intersects with U.S. Rte. 460. Also, U.S. Rte. 19 (Corridor L) near Beckley is an important connection that serves both local residents and as a "short cut" for I-79 traffic wishing to bypass Charleston, West Virginia.

The Turnpike uses a toll barrier system with three mainline toll plazas strategically located between Charleston and Princeton. There are now a total of 18 entrance-exit ramps from the Turnpike serving local traffic. All ramps are toll-free except for the U.S. Rte. 19 interchange just north of Beckley which also maintains a toll barrier facility.

Three travel plazas on the Turnpike provide restaurant, fuel, and rest facilities. These modern facilities provide convenient service to Turnpike travelers and also serve as tourist information centers that foster a positive image of West Virginia. Improvements to two facilities, Morton and Bluestone, were completed in 1991. These facilities are accessible only by northbound travelers. Reconstruction of the Beckley facility, which can be accessed by both northbound and southbound motorists was completed in July 1993. In addition to these three full service facilities are two rest areas accessible to southbound motorists. The rest area at mile 69 provides restrooms, snacks and sandwiches, vending machines, picnic shelters, public telephones, lighting and extensive landscaping. The rest area at Mile 18 has no facilities, but provides a scenic view of the Bluestone River.

The Turnpike signed a ten-year food service contract with HMS Host to operate its food and restaurant concessions effective January 2000. All three plaza restaurants were renovated during fiscal year 2001 to provide new food concepts and greater services. Food concepts include Starbucks Coffee, Burger King, Tudor's Biscuit World, Sbarro's, TCBY, Blimpies and Travel Marts. Fuel services are under the management of Petroleum Marketers, Inc. (PMI) and have been greatly enhanced by the installation of a four-pump diesel satellite station at Beckley and new state-of-the-art gasoline dispensers.

The Turnpike is patrolled by a 27-member troop (Troop 7) of the West Virginia State Police who are responsible for traffic safety management and drug interdiction. Troop 7 patrols the 88-mile toll road 24 hours a day, seven days a week making the Turnpike the most heavily patrolled section of highway within the State of West Virginia. State Police members assigned to the Turnpike are dedicated to making the road a safer highway for use by the motoring public by monitoring motorist compliance with posted speed limits, assisting disoriented and disabled motorists, detecting and apprehending drivers impaired by alcohol/drugs and apprehending drug traffickers. Traffic safety management is enhanced by the addition of Laser Speed Monitoring Devices and Speed Monitoring Awareness Radar Trailers. One canine drug detection unit is utilized as part of the drug interdiction efforts. Troop 7's efforts have been bolstered by a Public Service Commission (PSC) officer whose focus is inspection and enforcement of commercial vehicle safety and operating regulations.

The Authority also provides a "Courtesy Patrol" to assist Turnpike travelers with disabled vehicles. Each of the three roadway maintenance sections provides a minimum of one patrol, seven days per week, twenty-four hours per day. During regular work hours all Turnpike maintenance vehicles participate in this patrol. The Parkways Authority is dedicated to ensuring Turnpike patrons enjoy safe roadways through the enforcement of the State Police, the courtesy patrol program, and many other safety programs maintained and monitored by the Turnpike's Maintenance and Toll Divisions.

# HISTORY OF THE WEST VIRGINIA PARKWAYS, ECONOMIC DEVELOPMENT AND TOURISM AUTHORITY

The predecessor organization, the Turnpike Commission, was created by the State Legislature in 1947. It was charged with the development of a four-lane highway that would stretch from Charleston to Princeton, and become part of a major highway from Cleveland, Ohio to North Carolina. The first Commission was appointed in 1949 and set about building a highway that would open the very heart of the Mountain State to transportation and commerce from north, south, east, and west. Previously, this area had been shunned, and residents and area travelers reluctantly labored over inadequate roadways completely encompassed by unyielding terrain. In November 1951, a location was designated for the roadway. Varying only a few miles either way from a straight line between Charleston and Princeton, the route would cut only 22 miles from the original mileage between the two cities but have an estimated two hours driving time, one-half the previously existing time. The original traffic survey estimated the first year's traffic would be over two million vehicles. (In fiscal years 2004 and 2003, approximately 35.4 million and 34.4 million transactions, respectively, occurred on the road.)

Project plans were revised to build only two lanes initially, leaving two lanes for later expansion. The original cost estimate for this project was \$78 million. The Commission issued \$96 million

of 3-3/4% revenue bonds in April 1952, and groundbreaking took place in August of that year. Due to the occurrence of large slides midway through construction that had to be corrected at additional expense, revenue bonds for an additional \$37 million were sold at 4-1/8%. The year 1953 kicked off a period of intense earthmoving that at its peak reached a million cubic yards a week and totaled 30 million cubic yards.

In September 1954, the southern 36 miles of the roadway between Princeton and Beckley were opened, followed in November by the opening of the last 52 miles between Charleston and Beckley. At the time, this represented the greatest road building project West Virginia had ever seen. The \$1.5 million cost per mile was only one of the staggering statistics used by journalists as far away as Michigan and New York to describe their "amazement at an engineering achievement of such heroic proportions."

In 1958, the Turnpike, along with those of Ohio and Pennsylvania, was incorporated into the nationwide Interstate and Defense Highway System established two years earlier. A decade later, major legislative changes, beginning with the Federal Highway Act of 1966, which set interstate design standards to require at least four traffic lanes were instituted. The Federal Highway Act of 1968 included a provision permitting the State to use interstate funding for right-of-way acquisition and reconstruction of the Turnpike commencing in 1970. Thus, planning for the upgrading began, and over the ensuing 17 years, sufficient interstate funding was secured to ensure completion of the Turnpike upgrading 13 years before the turn-of-the-century date originally anticipated.

# Tri-Party Agreement of 1988

In 1971, the West Virginia Turnpike Commission, (predecessor to the Authority), the Federal Highway Administration (FHWA), and the West Virginia Department of Transportation (the Department), adopted an agreement necessary for the Department to participate in the reconstruction and improvement of the highway. This document charged the Commission with the responsibility for all maintenance of the improved facility utilizing toll revenues collected. This agreement was superseded and replaced in 1988.

The 1988 agreement between the FHWA, the Department, and the Turnpike specifies (a) that tolls collected be used only on the Turnpike for construction and reconstruction costs, and for costs necessary for the operation, maintenance, payment and refinancing of debt service including resurfacing, reconstruction, rehabilitation and restoration; (b) that any bonds issued or any costs incurred will not cause tolls to be increased to an unreasonable amount, and that prior to issuing any bonds the Authority will notify the Department and FHWA of the total amount to be issued and the specific amounts and purposes for which proceeds of such bonds are to be used; and (c) that all records are subject to audit by the Department and/or FHWA.

On September 2, 1987, the upgrading to interstate standards was concluded resulting in a scenic, modern four-lane divided interstate highway. The last contract to be completed was symbolic of the massive reconstruction of the Turnpike that involved over one-third more earthmoving than the original construction and cost approximately \$741 million. Financing was accomplished through the use of federal highway funds on a 90% federal/10% state matching basis. The West Virginia Department of Highways (WVDOH) supplied the 10% matching funds. The Authority repaid the 10% matching funds to the WVDOH with the last payment made in June 1994. These

funds, administered by the West Virginia Division of Highways, were used on highway and related projects within 75 miles of the Turnpike.

On July 15, 1988, the final segment of Interstate 64 was completed from a point of intersection with the Turnpike five miles south of Beckley extending to the Virginia border. The Turnpike thus became a veritable east-west highway, as well as a north-south route. In conjunction with the upgrading of the Turnpike to interstate standards and the completion of connecting interstate highways, a dramatic traffic growth occurred during the 1980s resulting in traffic doubling every five years. A sharp traffic increase also occurred after November 8, 1989 when toll collection was discontinued at 12 local interchanges, leading to heavy usage by local residents. Traffic increased annually until FY 2001 when rising motor fuel prices and a national recession negatively impacted toll revenue resulting in a 2.8% decline from the previous year. Toll revenues returned to a positive growth trend in FY 2002, and have increased steadily with FY 2004 revenues now eclipsing the previous high FY 2000 level.

On January 1, 1994, the Authority began issuing Parkways Authority Commuter Cards, "PAC CARDS" for high frequency users of the West Virginia Turnpike that include non-commercial passenger cars and pickup trucks. This discount program costs \$25/quarter or \$100/year per mainline barrier. Daily commuters can achieve an 85% savings through participation in this program.

The Authority replaced the Turnpike Commission in the mission of operating the 88 mile-long Turnpike and expanded its role to include the promotion and enhancement of economic development, tourism, agricultural and industrial development of West Virginia. Since its inception, the Authority has invested approximately \$4,700,000 in various economic development projects principally to spur light manufacturing and high technology concerns and to stimulate employment in the vicinity of the Turnpike.

The travel and tourism industry also presents significant opportunities for economic development and entrepreneurial efforts in West Virginia. The Authority is participating in those activities that provide technical assistance in tourism planning, destination development, and hospitality training. Specifically, the bolstering of West Virginia's chief cottage industry, arts and crafts, is achieved at the arts and crafts retailing shops at the Beckley, Morton and Bluestone tourist information centers, as well as the West Virginia Tourist Information and Welcome Center located at Princeton. A major emphasis in the development of the travel plazas/tourist information centers is to enhance and promote the image of the State of West Virginia to motorists and visitors to the State. The arts and crafts gift shops have also heightened the awareness of the emerging arts and crafts industry within the State.

Cottage industries are important to West Virginia and the Parkways Authority provides a centralized system called *TAMARACK* that enables artists and craftsmen to focus their efforts on quality and production. *TAMARACK*, through its warehousing operation, provides a wholesale market for the individual artisan. As part of the Authority's focus on economic development and tourism, the Authority constructed a 59,000-square-foot arts and crafts center, named *TAMARACK-The Best of West Virginia*, on its 104-acre tract adjacent to the Beckley Service Plaza and opened this facility in May 1996. Subsequently, the Authority Board renamed the building "The Caperton Center" in honor of then Governor Gaston Caperton to recognize his visionary leadership in the expansion of this West Virginia industry.

The Authority's staff maintains contact with all appropriate state agencies and takes an active role in community and civic initiatives such as providing support to convention and visitor's bureaus, serving on various boards and committees of local and state chambers of commerce, and numerous other organizations involved in regional economic development. The Authority continues to consider additional investments that will help diversify employment opportunities for West Virginians and assist developing companies in their efforts to be successful in West Virginia.

# CAPITAL IMPROVEMENTS PROGRAM

The Parkways Authority is committed to a proactive rehabilitation plan to safeguard its existing assets. Management and the Authority's consulting engineer have developed a 30-year Parkways Authority Master Plan (the Plan) to provide the Authority with near-, mid-, and long-term maintenance, repair, construction, and capital improvement requirements. The Plan assists management and members of the Authority in their planning, programming and budgeting endeavors. The Plan has four distinct, yet interdependent 30-year subplans. These subplans include the Pavement and Bridge Rehabilitation Plan, the Traffic Management System Plan, the Building Facilities Plan and the Toll Systems Plan. The Plan is updated on an annual basis to reflect current conditions and future trends.

The Authority has established a "Reserve Revenue Fund" to pay for future pavement and bridge rehabilitation projects such as asphalt overlays, pavement restoration techniques, and bridge painting and retrofit work. In the past, the Authority has funded extraordinary maintenance, capital projects and other works from a combination of toll revenues and bond proceeds. At June 30, 2004, the Authority had contractual commitments totaling \$22,000,000 for various Turnpike System improvement projects.

On March 12, 2004 the West Virginia Legislature passed Enrolled Committee Substitute for H.B. 4033 authorizing the Authority to issue additional toll revenue bonds for various purposes. Under this legislation, the Authority's total outstanding bond limit was increased to \$200 million. On April 23, 2004, the Authority gave HNTB Corporation, its consulting engineer, a notice to proceed for the engineering services necessary for widening the Turnpike to three lanes in each direction for approximately eight miles through Beckley and for constructing a new Shady Spring interchange and connector road. Preliminary studies, surveys, mapping and design are underway. Wilbur Smith Associates' 2003 Traffic, Revenue and Operations Update Study indicated that traffic in this area is already exceeding the design level of service during weekend peak traffic hours necessitating the need for widening to prevent unacceptable delays which will occur within the next several years.

The year of 1996 marked the completion of the aforementioned Caperton Center economic development project. Located at Exit 45 of the Turnpike, near Beckley, the Caperton Center's main purposes are to promote tourism, preserve West Virginia's culture and heritage, and stimulate economic growth for small producers of high quality arts, crafts, and food products. Accordingly, this 59,000-square foot facility features *TAMARACK-The Best of West Virginia*, which serves as a demonstration area and retail outlet for West Virginia arts, crafts and food products. In addition, it contains the 178-seat Governor Hulett C. Smith Theater for performing arts and various video presentations of West Virginia attractions and the David L. Dickirson Fine Arts Gallery which showcases paintings, photographs, sculptures and other fine art created by

West Virginia artists. The Greenbrier, a four-star and five-diamond rated resort located in White Sulphur Springs, West Virginia, also operates a restaurant featuring "A Taste of West Virginia" within the Caperton Center. In addition to daily restaurant operations, the food court caters to bus tours, festivals, conferences and a dinner theater.

The Center's construction was partially financed through the issuance of \$9 million of Series 1994 commercial development revenue bonds. Construction was completed during April 1996 and the Caperton Center was opened to the public on May 13, 1996. In December 2001, the Authority issued bonds to partially finance a 22,000 square foot addition to the Caperton Center to provide an educational and conference center. The Tamarack Conference/Education Center opened June 20, 2003 and offers a wide range of flexibility to accommodate conferences, banquets, educational events, and expositions. The Center's design included expansion of food preparation facilities, the ability to subdivide the Center's meeting rooms, modern education and conference equipment, and the ability to host large exhibits and expositions in the main conference hall.

A new interchange with mainline upgrades was constructed to provide northbound and southbound access to the Beckley travel plaza, Caperton Center, and Raleigh County Route 11 (Dry Hill Road). This interchange also eliminated an objectionable traffic weave on the southbound roadway between the Beckley travel plaza and Harper Road interchange. The cost of this project, which opened to traffic on May 22, 1996 and was completed in November 1996, was funded by "Reserve Revenues" and toll revenues of the Authority.

In January 1998, the Authority awarded a contract to Vollmer Associates, a nationally recognized transportation planning company, to assist with the development of a new toll collection system that would ensure the integration of emerging technologies into a state-of-theart toll collection system including electronic toll collection. The request for proposal was released in November 1998 and the project was awarded to TransCore in February 1999. TransCore is a leading provider of electronic and automated toll collection systems in the United Key components of the new system include: new toll collection equipment for States. collectors; a revised toll classification system; increased levels of customer service; reduced toll plaza congestion; and electronic toll collection (ETC) technology providing regional interoperability. Transponders which can be mounted inside a vehicle's windshield are issued to frequent Turnpike travelers including commercial vehicles. These enable those vehicles to pass through the toll plazas without stopping. All mainline and Corridor "L" toll lanes are equipped to read the transponders and automatically identify and classify those vehicles. In addition, each mainline toll plaza has six and Corridor "L" has four toll lanes equipped with a video surveillance system that provides for dedicated ETC use. Cameras are installed at each toll plaza to monitor traffic and they have the capability to identify hazardous material placards and other safety concerns.

Toll Plaza "A" at Ghent was converted to the new toll system on December 17, 1999; Toll Plaza "B" at Pax on January 17, 2000; Toll plaza "C" at Chelyan on January 26, 2000; and the Corridor "L" (U.S. Route 19) Ramp Plaza at North Beckley on March 24, 2000. A new nine-category toll classification system and rate structure based on number of axles and height of vehicle was adopted, which simplifies vehicle classification and maintains revenue neutrality. In addition, the Authority was accepted as an associate member of the E-ZPass<sup>SM</sup> Inter Agency Group (IAG), which develops guidelines for achieving compatibility between agencies. This

permits commercial vehicles and commuters equipped with transponders to travel nonstop through toll facilities that use E-ZPass<sup>SM</sup> in eleven eastern states including West Virginia. A new Customer Service Center was added to the Parkways Authority's Administrative Headquarters to manage accounts and house the back-office system for computer data and hardware.

The Authority addresses minor substructure repairs and performs preventative maintenance work to extend the time between major rehabilitation projects. The Authority is continually reviewing its capital improvement program and is determining the exact priorities of projects to be undertaken. Each capital improvement project is subject to the Authority's approval after review of the costs and benefits and evaluation of the availability of resources.

# FINANCIAL INFORMATION

# **Internal Controls**

Management of the Authority is responsible for establishing and maintaining internal control designed to ensure that the assets of the Authority are protected from loss, theft, or misuse and to ensure that adequate accounting data are compiled to allow for the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Internal control is designed to provide reasonable, but not absolute, assurance that these objectives are met. The concept of reasonable assurance recognizes that: (1) the cost of a control should not exceed the benefits likely to be derived; and (2) the valuation of costs and benefits requires estimates and judgments by management. The Authority believes that the organization's internal controls adequately safeguards assets and provides reasonable assurance of proper recording of financial transactions.

# **Fiduciary Operations**

The Authority's Trustee, United Bank, Inc. of West Virginia, works closely with financial management and staff to ensure that the Authority is in compliance with the terms and covenants of its Trust Agreements and that all financial and operational decisions are made in the best interest of the Authority's bondholders.

# **Debt Administration**

As of June 30, 2004, the Authority's outstanding debt, net of unamortized premiums, discounts and issuance costs, was approximately \$109,934,000. The current portion of this debt totals \$2,881,000. Final maturity on this debt is scheduled for the year 2019.

In addition to its enabling legislation, the operations of the Authority are principally governed by the February 15, 1993 Trust Indenture as supplemented by the Series 2002 Bonds Supplemental Indenture dated as of February 1, 2002 and further supplemented by the Series 2003 Bond Supplemental Indenture dated February 18, 2003; The Tri-Party Agreement of 1988 entered into in connection with the issuance of \$143,000,000 in revenue bonds on November 7, 1989; and the December 1, 2001 Trust Indenture and related agreements applicable to the Caperton Center revenue bonds.

As demonstrated by the statements included in the financial section of this report, the Authority continues to meet its responsibility for compliance with the trust indentures and exhibits sound financial and operating management, which is essential as the Authority has relied and must continue to rely on toll revenues (relating to the 1993, 2002, and 2003 Series Bonds) and certain nontoll revenues (relating to the 2001A and 2001B Series Bonds), rather than tax dollars, for funding of debt service and operations.

# **Basis of Accounting**

The operations of the Authority are accounted for as an enterprise fund on the accrual basis of accounting in order to recognize the flow of economic resources. Under this method of accounting, revenues are recognized in the period in which they are earned, expenses are recognized in the period in which they are incurred and depreciation of assets is recognized.

# Cash Management

The trust indentures and the agreement with the insurer of the bonds (Financial Guaranty Insurance Company) restrict investments that can be made by the Authority. Cash, temporarily idle during the year, was invested primarily in United States Treasury and government agencies obligations, corporate bonds and notes, repurchase agreements and a United States Treasury mutual fund, as permitted by the trust indentures. All cash deposits were either insured by the federal depository or collateralized.

The Authority retains the services of an investment manager to assist with the fulfillment of its fiduciary responsibilities. On June 1, 2002, the investment management services were awarded to United Bank, Inc. of West Virginia. The Authority's investment portfolio is maintained under guidelines established by the Authority, which are in compliance with the trust indentures.

## **Risk Management**

The Authority has established policies and procedures whose objectives, among other things, include minimizing the risks associated with operation of the Turnpike. The Authority has obtained coverage for job-related injuries of employees through its participation in the West Virginia State Workers' Compensation Fund and health coverage for its employees with the West Virginia Public Employees Insurance Agency. The Authority maintains property and general liability insurance with the West Virginia State Board of Risk and Insurance Management. The Authority maintains an additional umbrella liability policy which provides coverage of \$10,000,000 over and above the coverage provided by the West Virginia State Board of Risk and Insurance Management.

Traffic management and public safety remain top priorities on the Turnpike. Safety services provided on the Turnpike, in addition to the State Police Officers and Courtesy Patrol, include eleven variable message signs to warn motorists of potential delays due to accidents, weather conditions, constructions zones or heavy traffic. Speed monitoring awareness radar trailers are employed to remind motorists of their speed. Rumble strips and snaps and 8 inch edge lines are utilized to enhance the travel lane for the safety of motorists. Finally, Safety Officers and Review Boards are utilized to monitor and maintain the Turnpike's safety and awareness programs.

## **OTHER INFORMATION**

#### **Independent Audit**

The trust indentures require an annual audit by independent certified public accountants. The accounting firm of Gibbons & Kawash was engaged by the Authority to perform the audits for the fiscal years ended June 30, 2004 and 2003. The auditors' report on the financial statements is included in the financial section of this report.

#### Awards

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the Authority for its comprehensive annual financial report for each of the 14 years in the period ended June 30, 2003, including the first year of operations of the Authority.

In order to be awarded a Certificate of Achievement, a government unit must publish an easily readable and efficiently organized comprehensive annual financial report. This comprehensive annual financial report must satisfy both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe our current comprehensive annual financial report continues to meet the Certificate of Achievement Program's requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.

## Acknowledgments

The preparation of this comprehensive annual financial report on a timely basis was made possible with the assistance of the Authority's administrative and accounting staff, the consulting engineers, the independent auditors, and the leadership and support of the Members and the General Manager of the West Virginia Parkways, Economic Development and Tourism Authority. I express my sincere appreciation for the professional contributions made by these individuals in the preparation of this report.

Parish Franch

Parrish T. French Director of Finance

# Certificate of Achievement for Excellence in Financial Reporting

Presented to

West Virginia Parkways, Economic Development and Tourism Authority

> For its Comprehensive Annual Financial Report for the Fiscal Year Ended June 30, 2003

A Certificate of Achievement for Excellence in Financial Reporting is presented by the Government Finance Officers Association of the United States and Canada to government units and public employee retirement systems whose comprehensive annual financial reports (CAFRs) achieve the highest standards in government accounting and financial reporting.



Caney L. Zielke President

**Executive** Director

# Financial Section

West Virginia Parkways, Economic Development and Tourism Authority



# **INDEPENDENT AUDITORS' REPORT**

To the Members of the West Virginia Parkways, Economic Development and Tourism Authority

We have audited the accompanying balance sheet of the West Virginia Parkways, Economic Development and Tourism Authority, a component unit of the State of West Virginia, as of June 30, 2004 and 2003, and the related statements of revenues, expenses, and changes in fund net assets and cash flows for the years then ended. These financial statements are the responsibility of management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the West Virginia Parkways, Economic Development and Tourism Authority as of June 30, 2004 and 2003, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

The Management's Discussion and Analysis on pages 18 through 24 is not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it. The introductory and statistical sections listed in the table of contents are presented for the purpose of additional analysis and are not a required part of the financial statements of the West Virginia Parkways, Economic Development and Tourism Authority. Such additional information has not been subjected to the auditing procedures applied in our audit of the financial statements and accordingly, we express no opinion on it.

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August 20, 2004

This section of the West Virginia Parkways, Economic Development and Tourism Authority's (the Authority) annual financial report presents management's discussion and analysis of the Authority's financial performance during the fiscal year that ended June 30, 2004. Please read it in conjunction with the Authority's financial statements, which immediately follow this section.

## FINANCIAL HIGHLIGHTS

- Toll revenues for the fiscal year ended June 30, 2004 surpassed \$56.8 million and were 3.8% higher than toll revenues in the previous fiscal year. Total toll transactions increased 2.9% to 35.4 million transactions. Passenger car transactions increased 2.7% to 27.5 million and commercial vehicle transactions increased 3.4% to 7.9 million transactions.
- Total operating expenses, exclusive of depreciation, were approximately \$37.3 million in the fiscal year ended June 30, 2004. Increases in the cost of employee benefit programs, liability insurance and salaries and expenses related to the new Tamarack Conference Center operations were offset by decreases in salt and winter maintenance expenses due to a milder winter. Operating expenses were held to a significant 4.7% below the annual operating budget.
- Restaurant and service station concession revenues from renovated travel plazas totaled approximately \$2.4 million for fiscal year ended June 30, 2004, an increase of 9.1% over the prior year.
- Sales of *Tamarack-The Best of West Virginia* at the Caperton Center arts and crafts center were approximately \$7.1 million during the fiscal year ended June 30, 2004, an increase of 16.4% over the prior year, primarily due to the addition of the Tamarack Conference Center.

## **OVERVIEW OF THE FINANCIAL STATEMENTS**

The financial section of this annual report consists of management's discussion and analysis (this section), the basic financial statements, and the notes to the financial statements.

The financial statements provide both long-term and short-term information about the Authority's overall financial status. The financial statements also include notes that explain some of the information in the financial statements and provide more detailed data.

The Authority's financial statements are prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) as applied to government units on an accrual basis. Under this basis, revenues are recognized in the period in which they are earned, expenses are recognized in the period in which they are incurred, and depreciation of assets is recognized in the Statements of Revenues, Expenses, and Changes in Fund Net Assets. All assets and liabilities associated with the operation of the Authority are included in the Balance Sheet.

#### FINANCIAL ANALYSIS OF THE PARKWAYS AUTHORITY

A condensed balance sheet for June 30, 2004, 2003 and 2002 follows (in thousands):

		2004		2003		2002	Change '04-'03
ASSETS		2004		2005		2002	04-05
Current assets	\$	19,044	\$	25,625	\$	30,310	(25.7)%
Long-term investments		22,530		21,040		18,061	7.1%
Investments in economic							
development projects, net		2,135		2,188		2,216	(2.4)%
Capital assets, net		<u>559,891</u>		570,844		580,846	<u>(1.9</u> )%
	<u>\$</u>	603,600	<u>\$</u>	619,697	<u>\$</u>	631,433	<u>(2.6</u> )%
LIABILITIES AND NET ASSETS							
Current liabilities	\$	8,211	\$	10,076	\$	8,160	(18.5)%
Long-term revenue bonds, net		107,053		111,846		116,191	(4.3)%
Unused sick leave		3,019		2,921		2,284	<u> </u>
		118,283		124,843		126,635	<u>(5.3</u> )%
Net assets:							
Invested in capital assets,							
net of related debt		449,957		456,037		462,030	(1.3)%
Restricted		31,461		33,942		37,514	(7.3)%
Unrestricted		3,899		4,875		5,254	(20.0)%
	<u> </u>	485,317		494,854		504,798	<u>(1.9</u> )%
	\$	<u>603,600</u>	\$	619,697	\$	631,433	<u>(2.6</u> )%

Total current assets have decreased \$6.6 million during fiscal year 2004. The decrease results from the use of cash and short-term investments to reduce current liabilities, fund highway and capital projects and purchase long-term investments. Also, a reduction of \$1.2 million of current assets is the result of a policy change to require all patrons to maintain a prepaid account balance rather than monthly billing some accounts.

Capital assets decreased \$11.0 million as a result of \$28.7 million of depreciation expense offset by capital asset additions of \$1.0 million for the Caperton Center expansion and \$16.7 million in highway improvement projects funded from operating revenues. In 1993, the Authority adopted an ongoing 30-year strategic master plan for major capital improvements and highway maintenance projects. The Authority has adopted a pay-as-you-go strategy and has not financed with bond issues any highway project since 1989. Major outlays during the year include \$5.5 million towards full depth concrete replacement, edge drains, and asphalt overlay between mileposts 40 and 35 southbound and \$3.1 million for full depth concrete replacement from mileposts 56 to 52 southbound and at all four toll plazas. Detailed information on capital assets is located in Note 5 of the financial statements.

The Authority is empowered to issue revenue bonds payable solely from Authority revenues. As detailed in Note 6 of the financial statements, the Authority issued Series 2001 revenue bonds payable from concession, *Tamarack*, and other non-toll revenues to enhance the economic development mission of the Authority. The remaining outstanding Series 1993, 2002 and 2003 bonds are payable from toll revenues. The balance of long-term revenue bonds payable decreased \$4.8 million as a result of regularly scheduled principal payments and amortization of bond deferrals.

The West Virginia Parkways, Economic Development and Tourism Authority's credit ratings are among the best for similar facilities worldwide. The current agency ratings are as follows:

Agency	<u>Rating</u>
Standard & Poor's	AA-
Moody's Investors Service	AA3

A schedule of results of operations for the years ended June 30, 2004, 2003 and 2002 follows (in thousands):

	 2004	 2003	 2002	Change <u>'04-'03</u>
Revenues:				
Operating revenues:				
Toll revenues	\$ 56,854	\$ 54,757	\$ 54,939	3.8%
Other revenues	6,418	5,642	5,697	13.8%
Nonoperating revenues:				
Interest earned on investments	 381	 2,313	 2,467	<u>(83.5</u> )%
Total revenues	 63,653	 62,712	 63,103	<u> </u>

	2004	2003	2002	Change '04-'03
Expenses:				
Operating expenses:				
Maintenance	16,324	16,721	14,013	(2.4)%
Toll collection	10,043	9,626	10,108	4.3%
Traffic enforcement	2,042	2,481	2,557	(17.7)%
General and administrative	8,932	8,010	7,697	11.5%
Depreciation	28,675	28,265	29,167	1.5%
Nonoperating expenses:				
Interest expense	7,174	7,553	8,062	<u>(5.0</u> )%
Total expenses	73,190	72,656	71,604	0.7%
Net loss	<u>\$ (9,537)</u>	<u>\$ (9,944</u> )	<u>\$ (8,501</u> )	<u>(4.1</u> )%

Toll revenues increased 3.8% in fiscal year 2004 from fiscal year 2003 after a decrease of 0.3% in fiscal year 2003. Fiscal year 2004 revenue increases are attributed to the rebounding economy despite continued high gas prices and better winter weather. Also, the Authority entered into an agreement with the West Virginia Department of Transportation to begin collecting overweight and superload fees on the West Virginia Turnpike. In 2004, the Authority collected \$204,000 in the first year of this program. Toll revenues decreased in 2003 as a result of the struggling economy, high gas prices and the war in Iraq, which had a negative impact on travel.

Toll revenue has increased by an average of 1.1% per year between 1999 and 2004. Over the last five years, revenue from commercial vehicles has decreased .8% a year while passenger car revenue has increased 2.9% per year. The Authority's traffic engineers, Wilbur Smith Associates, forecast an expected average growth in toll revenues of 2.0% through fiscal year 2030 assuming no toll increases. Based upon this expected annual growth, the Authority expects to remain in a position to generate revenues in an amount sufficient to cover debt service and operating costs.

On September 22, 1993, the Authority passed a resolution authorizing a commuter pass program that commenced January 1, 1994. Parkways Authority Commuter (PAC) cards are issued at a cost of \$100 per year per mainline toll barrier. The PAC card is valid for noncommercial passenger automobiles and light trucks. The estimated impact of the PAC card program on toll revenues was incorporated in the traffic engineers' forecast discussed above. There were approximately 11,000 PAC cards issued at June 30, 2004.

Other revenues increased 13.8% in fiscal year 2004 mainly due to increased food and banquet sales occurring at the approximately 6,500 square foot Tamarack Conference Center at the Caperton Center that opened June 20, 2003. Other revenues in the aggregate were consistent with fiscal year 2003 compared to 2002. Included in this account are revenues from travel plaza restaurants that increased 11.3% to \$1,503,000 after increasing 6.7% to \$1,343,000 in 2003. The increase in food sales is due to the establishment of updated food concepts and renovations to the travel plazas during fiscal year 2001 and the subsequent growth in traffic. Restaurants available include Starbucks Coffee, Burger King, Tudor's Biscuit World, Blimpies and Travel Marts. A ten-year agreement with HMS Host (restaurant operator) took effect on January 1, 2000, and provides the Authority revenue equal to 18% of store gross receipts. In addition, revenues from service stations increased 5.5% to \$852,000 after increasing 4.3% to \$808,000 in fiscal year 2003. This increase is also a result of the traffic increases due to the renovations of the travel plazas and the addition of a diesel satellite station and modern gasoline dispensers that provide greater options and faster service. On January 1, 1999, the Authority signed a new five-year contract with Petroleum Marketers, Inc. (the service station operator) providing the Authority revenue at the fixed rate of \$.1006 per gallon of gasoline and diesel fuel sold.

Maintenance expense decreased 2.4% during fiscal year 2004 when compared to the prior year after increasing 19.3% during fiscal year 2003. The 2003 increases were attributed to a harsh winter that substantially increased winter maintenance costs. Purchases of salt increased \$1,178,000 to \$1,976,000 for 2003. Related expenses such as overtime, labor and equipment costs also increased accordingly. While still above normal in 2004, salt purchases decreased \$622,000 to \$1,353,000 contributing to the overall decrease in total maintenance expenses.

Toll collection expense increased 4.3% in fiscal year 2004 when compared to fiscal year 2003 after a decrease of 4.8% in 2003. The increase is attributable to a change in accounting for deposits related to the issuance of transponders for patron use with the electronic toll collection system that resulted in a one-time credit against transponder cost of \$317,000 in fiscal year 2003.

Traffic enforcement and communications expense decreased 17.7% in fiscal year 2004 from 2003 and 3.0% in fiscal year 2003. These fluctuations are attributed to transfers of personnel to other detachments throughout the state to offset manpower shortages much of which are the result of troopers serving in the National Guard in Iraq.

General and administrative expenses increased 11.5% in fiscal year 2004 when compared to 2003 after increasing 4.0% over 2002. This increase is the result of increased labor and general expenses due to the opening of the Tamarack Conference Center.

Interest expense decreased 5.0% in fiscal year 2004 compared to 2003 and 6.3% during fiscal year 2003. These decreases are primarily attributed to the refunding of bonds at favorable interest rates. Net investment revenue decreased \$1.9 million to \$381,000 in fiscal year 2004 after a 6.3% decrease in fiscal year 2003. The substantial 2004 losses are attributable to the decrease in the value of the portfolio due to rising interest rates.

#### ECONOMIC CONDITIONS AND OUTLOOK

Reports for the Federal Reserve Board indicate the national economy continued to improve through June 2004 with the growth in real gross domestic product estimated to be a steady 2.8% in the second quarter of 2004. According to the "West Virginia Business & Economic Review" published by the West Virginia University College of Business and Economics, during this quarter, West Virginia experienced an increase of 2.4% in total nonfarm payroll and expects continued growth through 2006 when it is expected employment will regain the peak 2000 level.

The outlook for the State of West Virginia depends on the future performance of the national and international economies. This is because many of the goods and services produced in the State are actually consumed by firms and households located beyond the State's borders. This holds true for many of the State's commodity producers (like coal, chemicals, and steel) and also for many of the State's service providing sectors (like tourism and call center activity). Accordingly, West Virginia's future economic performance depends in part on the future performance of our major trading partners outside the State's borders and around the world.

The Authority's 2005 annual budget, adopted on June 24, 2004, includes approximately \$36.2 million dedicated to operating and maintenance expenses, including \$4.2 million in renewal and replacement projects. In accordance with the 30-year strategic plan, the Authority is expected to spend approximately \$11.5 million in roadway rehabilitation projects in fiscal year 2005 that will be financed from net operating revenues.

The national economic slowdown that the Authority recognized and reacted to in December 2000, began to reverse in fiscal year 2004. During fiscal year 2004, passenger car and commercial truck revenue grew 2.6% and 3.8% respectively, a welcome growth rate which exceeds the long term projected growth rate of 2.0%, without toll increases. The Authority approaches the future with great optimism and a management philosophy guided by an abundance of caution in the execution of its mission that acknowledges the inherent risks in a recovering economy.

#### CONTACTING THE AUTHORITY'S FINANCIAL MANAGEMENT

This financial report is designed to provide our bondholders, patrons, and other interested parties with a general overview of the Authority's finances and to demonstrate the Authority's accountability for the money it receives. If you have questions about this report or need additional financial information, contact the West Virginia Parkways Authority, Director of Finance, P. O. Box 1469, Charleston, WV 25325-1469.

#### BALANCE SHEET

## June 30, 2004 and 2003 (In Thousands)

ASSETS	2	2004		2003
Current assets:	¢		¢	
Cash and cash equivalents	\$	4,544	\$	7,077
Short-term investments		11,035		13,826
Accounts receivable, less valuation allowance of		520		1 705
\$50 at June 30, 2004 and 2003		528		1,705
Accrued interest receivable		299		309
Inventory		2,304		2,511
Other		334		197
Total current assets		19,044		25,625
Investments in securities maturing beyond one year		22,530		21,040
Investments in economic development projects, less				
valuation allowance of \$250 at June 30, 2004 and 2003		2,135		2,188
Capital assets		909,496		891,774
Less accumulated depreciation		349,605		320,930
•		559,891		570,844
	\$	603,600	\$	619,697
LIABILITIES AND NET ASSETS Current liabilities:				
Accounts payable	\$	2,236	\$	4,183
Accrued interest payable	Φ	2,230	Φ	4,185
Due to the State of West Virginia		227		207
Other accrued liabilities		2,104		1,979
		2,104		2,961
Current portion of long-term obligations				
Total current liabilities		8,211		10,076
Long-term revenue bonds, net of unamortized premiums,				
discounts and issuance costs, less current portion:				
Series 1993 revenue bonds		9,981		13,047
Series 2001 revenue bonds		8,949		9,564
Series 2002 revenue bonds		32,871		34,351
Series 2003 revenue bonds		55,252		54,884
		107,053		111,846
Unused sick leave		3,019		2,921
Total liabilities		118,283		124,843
Net assets:				
Invested in capital assets, net of related debt		449,957		456,037
Restricted by trust indenture		31,461		33,942
Unrestricted	_	3,899		4,875
Total net assets		485,317		494,854
	\$	603,600	\$	619,697

The accompanying notes are an integral part of these financial statements.

# STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS

# Years Ended June 30, 2004 and 2003 (In Thousands)

	2004	2003
Operating revenues:	ф <b>Б</b> СО <b>Б</b> А	ф <b>с с п п п п</b>
Toll revenues	\$ 56,854	\$ 54,757
Other revenues	6,418	5,642
Total revenues	63,272	60,399
Operating expenses:		
Maintenance	16,324	16,721
Toll collection	10,043	9,626
Traffic enforcement and communications	2,042	2,481
General and administrative	8,932	8,010
Depreciation	28,675	28,265
	66,016	65,103
Operating loss	(2,744)	(4,704)
Nonoperating revenues (expenses):		
Interest expense	(7,174)	(7,553)
Net investment revenue	381	2,313
Nonoperating revenues (expenses), net	(6,793)	(5,240)
Net loss	(9,537)	(9,944)
Net assets, beginning of year	494,854	504,798
Net assets, end of year	<u>\$ 485,317</u>	<u>\$ 494,854</u>

The accompanying notes are an integral part of these financial statements.

#### STATEMENT OF CASH FLOWS

## Years Ended June 30, 2004 and 2003 (In Thousands)

		2004		2003
Cash flows from operating activities:				
Cash received from customers and users	\$	64,449	\$	59,985
Cash paid to employees		(21,526)		(20,490)
Cash paid to suppliers		(17,449)		(13,645)
Net cash provided by operating activities		25,474		25,850
Cash flows from capital and related financing activities:				
Acquisition of property and equipment		(17,722)		(18,263)
Debt service for revenue bonds:				
Principal		(2,961)		(2,624)
Interest		(9,069)		(8,386)
Proceeds from issuance of revenue bonds		_		62,696
Transfer to refunding escrow agent		-		(63,385)
Net cash used in capital and related financing activities		(29,752)		(29,962)
Cash flows from investing activities:				
Purchases of investments		(10,931)		(12,289)
Proceeds from sales and maturities of investments		11,229		15,510
Interest from investments		1,394		1,840
Investment in economic development project				(125)
Repayments from economic development projects		53		153
Net cash provided by investing activities		1,745		5,089
Increase (decrease) in cash and cash equivalents		(2,533)		977
Cash and cash equivalents, beginning of year		7,077		6,100
Cash and cash equivalents, end of year	\$	4,544	<u>\$</u>	7,077
Reconciliation of operating loss to net cash				
provided by operating activities:				
Operating loss	\$	(2,744)	\$	(4,704)
Adjustments to reconcile operating loss to net				
cash provided by operating activities:				
Depreciation		28,675		28,265
Change in assets and liabilities:		,		ŕ
(Increase) decrease in accounts receivable		1,177		(414)
Decrease in inventory		207		158
(Increase) decrease in other assets		(137)		191
Increase (decrease) in accounts payable and other liabilities		(1,802)		1,717
Increase in unused sick leave		98		637
Net cash provided by operating activities	\$	25,474	\$	25,850
Noncash transactions affecting financial position:				
Amortization of deferred charges related to revenue bonds	\$	1,754	\$	696
Unrealized decrease in fair value of investments	\$	(1,003)	\$	(609)
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The accompanying notes are an integral part of these financial statements.

#### NOTES TO FINANCIAL STATEMENTS

## **1 - FINANCIAL REPORTING ENTITY**

The West Virginia Parkways, Economic Development and Tourism Authority (the Authority) was created as the successor-in-interest to the West Virginia Turnpike Commission (the Turnpike Commission) by an Act (the Act) of the West Virginia Legislature effective June 1, 1989. All the duties, powers, and functions of the Turnpike Commission were transferred to the Authority. Under the Act, the Authority assumed all assets, property, obligations, indebtedness, and other liabilities of the Turnpike Commission and personnel of the Turnpike Commission were transferred to the authority. The Authority has the power to enact and amend its operating budget, and receives no appropriations from the State of West Virginia (the State). The State's Secretary of Transportation serves as chairman of the Authority and the other six Authority members are appointed by the Governor with the approval of the Senate. As the State is able to impose its will over the Authority, the Authority is considered a component unit of the State and its financial statements are discretely presented in the comprehensive annual financial report of the State.

In evaluating how to define the Authority for financial reporting purposes, management has considered all potential component units. The decision to include a potential component unit in the reporting entity is made by applying the criteria set forth in generally accepted accounting principles. Generally accepted accounting principles define component units as those entities which are legally separate governmental organizations for which the appointed members of the Authority are financially accountable, or other organizations for which the nature and significance of their relationship with the Authority are such that exclusion would cause the Authority's financial statements to be misleading. Since no such organizations exist which meet the above criteria, the Authority has no component units.

#### 2 - SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Accounting**

The Authority is accounted for as a special purpose government engaged in business type activities. In accordance with Governmental Accounting Standards Board (GASB) Statement No. 34, *Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments*, and accounting principles generally accepted in the Untied States of America, the financial statements are prepared on the accrual basis of accounting, using the flow of economic resources measurement focus. Under this basis of accounting, revenues are recognized when earned and expenses are recognized when incurred. As

# NOTES TO FINANCIAL STATEMENTS (Continued)

## 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Basis of Accounting (Continued)

permitted by GASB Statement No. 20, Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities that Use Proprietary Fund Accounting, the Authority has elected not to adopt Financial Accounting Standards Board (FASB) statements and interpretations issued after November 30, 1989, unless the GASB specifically adopts such FASB statements or interpretations.

The Authority is included in the State's basic financial statements as a business type activity using the accrual basis of accounting. Because of the Authority's business type activities, there may be differences between the amounts reported in these financial statements and the basic financial statements of the State as a result of major fund determination.

#### Cash Equivalents

For purposes of the statement of cash flows, the Authority considers all highly liquid investment securities purchased with an original maturity of three months or less to be cash equivalents.

#### Investments

Investments are reported at fair value and realized and unrealized gains or losses are reported in the statement of revenues, expenses, and changes in fund net assets as a component of investment income.

#### Inventories

Inventories are valued at the lower of cost (first-in, first-out method) or market.

#### Economic Development Projects

In accordance with the Act, and as provided for under the Trust Indentures, as defined elsewhere herein, certain funds of the Authority are unrestricted and available to further economic development and tourism within a prescribed service area. From time to time, the Authority evaluates proposals for investment in economic development and tourism projects,

# NOTES TO FINANCIAL STATEMENTS (Continued)

# 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Economic Development Projects (Continued)

which may be unrelated to improvements in the Authority's infrastructure. Investments in such projects are generally varied forms of equity participation, and typically provide for below-market returns relative to investment risk. The Authority accounts for the majority of such investments on the cost-recovery method. Annually, the investments are evaluated for impairment in value based upon a review of the investee's current financial condition, anticipated future levels of operations, and consideration of the likelihood of the investee ultimately being capable of returning to the Authority its original investment. To the extent any such returns are in excess of the Authority's original investment, the excess is recorded as income when received.

#### Capital Assets

Capital assets, which include property, plant, equipment, and infrastructure assets (e.g., roads, bridges, and similar items), are reported at historical cost and include interest on funds borrowed to finance construction. Capital assets are defined by the Authority as assets with an initial, individual cost of more than \$30,000 for turnpike activities and \$2,500 for economic development activities and an estimated useful life in excess of one year. Contributed infrastructure assets were valued at the Turnpike Commission's (predecessor's) cost basis, adjusted for depreciation occurring from the date the assets were placed in service through the date of transfer of such assets to the Authority. Depreciation is computed using the straight-line method over the following estimated economic useful lives of the assets; buildings (30 years); equipment (5-10 years); and infrastructure (10-50 years).

#### Compensated Absences and Post-Employment Benefits Other Than Pension Benefits

Employees fully vest in all earned but unused vacation and the Authority accrues for obligations that may arise in connection with compensated absences for vacation at the current rate of employee pay. Annually, the Authority pays employees for one-fourth of the unused sick leave earned in the current period at the employees' current pay rate. The Authority accrues its estimated obligation for unused sick leave. In accordance with State personnel policies, employees vest in any remaining unused sick leave only upon retirement, at which time such unused leave can be converted into employer paid premiums for post-retirement health care coverage or additional periods of credited service for purposes of determining retirement benefits, using the "termination payments" method. The cost of retiree health care benefits is recognized as an expense as incurred.

# NOTES TO FINANCIAL STATEMENTS (Continued)

#### 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Bond Discounts, Premiums, Issuance Costs and Deferred Loss on Advance Refunding

Bond discounts, premiums, and issuance costs are being accreted and amortized using the effective interest method over the varying terms of the bonds issued. The difference between the reacquisition price and the net carrying amount of refunded debt is reported in the financial statements as a deduction from the refunding bonds, with the related amortization of such deferral being charged to interest expense using the effective interest method.

#### Net Assets

Net assets are the difference between assets and liabilities. Net assets invested in capital assets consist of all capital assets, less accumulated depreciation and any outstanding debt related to the acquisition, construction or improvement of those assets. Net assets are restricted when there are legal limitations imposed on their use by legislation or external restrictions by other governments, creditors, or grantors.

#### Operating Revenues and Expenses

Operating revenues and expenses are those that result from providing services and producing and delivering goods. It also includes all revenues and expenses not related to capital and related financing, non-capital financing, or investing activities.

#### Other Revenues

Other revenues primarily consist of concession sales at the travel centers on the West Virginia Turnpike and craft and food sales at the Caperton Center (also known as TAMARACK-*The Best of West Virginia*). The amount of sales reported is net of costs of goods sold. The related general and administrative expenses are included under operating expenses in the statement of revenues, expenses, and changes in fund net assets.

#### **3 - CASH AND INVESTMENTS**

The Trust Indentures dated October 15, 1989, February 15, 1993, December 1, 1994, November 1, 1996, December 1, 2001, and February 1, 2002, (the Trust Indentures), created in connection with the issuance of revenue bonds (the Bonds), pledge substantially all

# NOTES TO FINANCIAL STATEMENTS (Continued)

#### **3 - CASH AND INVESTMENTS (Continued)**

Authority operating revenues and all monies, and impose certain restrictions on the deposit or investment of such funds as described below. The Trust Indentures require that cash deposits, including certificates of deposits, be either insured or fully collateralized by a pledge of securities held by an agent of the pledging financial institution in the Authority's name. The Trust Indentures and the agreements with the Bonds' insurer permit investments in obligations of, or guaranteed by, the United States of America, its agencies and instrumentalities (United States Government Obligations); obligations of any state of the United States of America which meets certain ratings; commercial paper and other obligations which meet certain ratings; certain money market funds; investment agreements with certain financial institutions; and repurchase agreements with obligations of, or guaranteed by, the United States of with obligations of, or guaranteed by, the United States agreements with banks or primary government dealers meeting certain ratings or collateralized with obligations of, or guaranteed by, the United States of America.

At June 30, 2004 and 2003, the carrying amount of the Authority's cash deposits were \$398,000 and \$312,000, respectively, with bank balances of \$718,000 and \$652,000, respectively. The bank balances are insured by \$200,000 of federal depository insurance (category 1) with the remaining amounts collateralized with securities held by the pledging financial institutions' agents in the Authority's name (category 2).

The Authority's investments are categorized to give an indication of the level of credit and safekeeping risk assumed by the entity at year end. Category 1 includes investments that are insured or registered or for which the securities are held by the Authority or its agent in the Authority's name. Category 2 includes uninsured and unregistered investments for which the securities are held by the counterparty's trust department or agent in the Authority's name. Category 3 includes uninsured and unregistered investments for which the securities are held by the counterparty in the Authority's name, or held by the counterparty's trust department or agent, but not in the Authority's name.

Investments, including cash equivalents of \$4,146,000 and \$6,765,000 at June 30, 2004 and 2003, respectively, by type and category level of credit and safekeeping risk, are as follows (in thousands):

		Categories				Fa	air			
	]	1		2		3	Va	lue	C	ost
At June 30, 2004:										
U.S. Treasury bonds and notes	\$	101	\$	-	\$	-	\$	101	\$	101

# NOTES TO FINANCIAL STATEMENTS (Continued)

# 3 - CASH AND INVESTMENTS (Continued)

	Categories			Fair	
	1	2	3	Value	Cost
U.S. government agency securities	19,663	-	-	19,663	19,200
State government bonds	814	-	-	814	814
Corporate bonds and notes	3,187			3,187	3,187
	23,765	-	-	23,765	23,302
Repurchase agreements Investment in money market	-	-	4,145	4,145	4,145
mutual fund				9,801	9,801
Total investments	<u>\$ 23,765</u>	<u>\$ -</u>	<u>\$ 4,145</u>	<u>\$ 37,711</u>	<u>\$ 37,248</u>
At June 30, 2003:					
U.S. Treasury bonds and notes	\$ 1,131	\$ -	\$ -	\$ 1,131	\$ 1,127
U.S. government agency securities	19,929	-	-	19,929	18,558
State government bonds	651	-	-	651	598
Corporate bonds and notes	1,945			1,945	1,905
-	23,656	-	-	23,656	22,188
Repurchase agreements Investment in money market	-	-	6,765	6,765	6,765
mutual fund				11,210	11,210
Total investments	<u>\$ 23,656</u>	<u>\$ -</u>	<u>\$ 6,765</u>	<u>\$ 41,631</u>	<u>\$ 40,163</u>

The money market mutual fund invests in high quality short-term U.S. denominated money market instruments such as government securities, obligations of banks, commercial paper and other short-term corporate obligations and is not subject to categorization for credit and safekeeping risk. The fund maintains a dollar-weighted average maturity of 90 days or less.

The cost of investment securities and related accrued interest receivable is allocated at June 30, 2004 and 2003, among the following restricted accounts created under the various Trust Indentures or by the adoption of Authority resolution (in thousands):

# NOTES TO FINANCIAL STATEMENTS (Continued)

## **3 - CASH AND INVESTMENTS (Continued)**

	June 30			
	2004			2003
Restricted and designated assets:				
Assets restricted by Trust Indenture:				
Series 1989, 1993, 2002, and 2003 Reserves	\$	10,922	\$	11,208
Series 1989 and 1993 Debt Service		1,078		857
Series 2001 Debt Service		217		109
Series 2001 Construction		-		513
Series 2002 Debt Service		1,098		795
Series 2003 Debt Service		982		857
Renewal and Replacement		3,460		2,442
Operating and Maintenance		4,031		3,877
Insurance Liability		891		891
Economic Development and Tourism		4,086		3,607
		26,765		25,156
Reserve Revenue, restricted by Tri-Party Agreement Highway/Bridge Contingency,		9,254		13,779
restricted by Tri-Party Agreement		1,000		1,000
Unredeemed coupons		228		228
Total restricted and designated assets	<u>\$</u>	37,247	<u>\$</u>	40,163

The assets restricted by the 1989, 1993, 2002, and 2003 Trust Indentures must be used for construction, turnpike maintenance and operation, and debt service. The Trust Indentures require that the balance in the 1989, 1993, 2002, and 2003 Reserve Account equal maximum annual debt service for all bonds. The balance in the 1989, 1993, 2002, and 2003 Debt Service Accounts are required by the Trust Indentures to have a balance equal to accrued debt service for the current year plus one-twelfth of the debt service which will accrue in the next succeeding fiscal year. The Trust Indentures also require that a reserve be established for Renewal and Replacement that equals the consulting engineer's recommendations for the year. The Operations and Maintenance Account is required by the Trust Indentures to maintain a balance equal to one-eighth of budgeted operating expenses for the fiscal year.

The Series 1994 Trust Indenture, as amended by a Supplemental Trust Indenture dated November 1, 1996, required that approximately \$320,000 of bond proceeds be deposited in the Debt Service Reserve account equal to the maximum annual debt service on the Series

# NOTES TO FINANCIAL STATEMENTS (Continued)

#### **3 - CASH AND INVESTMENTS (Continued)**

1994 bonds. The 1994 and 1996 Trust Indentures also required the establishment of Bond Funds, comprised of the principal and interest debt service accounts, which must be maintained at a balance at least equal to one-sixth of the interest payable and one-twelfth of the principal due on June 1, 2001, related to the Series 1994 and 1996 Bonds. The Series 1994 and 1996 were defeased during the year ended June 30, 2002, by the issuance of the Series 2001A bonds.

The Insurance Liability account is a self-insured fund that covers the Authority against risk of loss from natural disaster, among other items, and is designated as the Authority's percentage of contribution in the event of a disaster.

The Economic Development and Tourism Account is designated to be used for economic development and tourism projects by the Authority. All revenues derived from these projects, including recovery of principal, are pledged as security for the 2001A and 2001B Bonds.

The Contingency Highway and Bridge Reserve Account, established by the Authority and restricted by the Tri-Party Agreement, was established in February 2002 in the event that the Authority needed additional cash or liquidity for highway and bridge projects for any reason (for example, without limitation, due to unanticipated traffic reductions resulting in toll revenue reductions, unanticipated cost overruns on one or more projects, the need to begin or complete a project before originally planned, terrorist events, or failure to achieve all anticipated savings from the issuance of the Series 2002 and 2003 Refunding Bonds). This reserve is not a requirement by the bondholders and will not be used to pay debt service on any bonds of the Authority, but it will be used at the Board's discretion for costs of highway and/or bridge projects in emergency situations.

The Reserve Revenue Account, restricted by the Tri-Party Agreement dated December 1988 among the West Virginia Department of Transportation, the Federal Highway Administration, and the Authority, can only be used for maintenance and operation of the Turnpike and for debt service.

The Unredeemed Coupons Account has been designated by the Authority to fund redemption of interest coupons that have matured but are not yet redeemed for bonds issued under previous bond indentures.

# NOTES TO FINANCIAL STATEMENTS (Continued)

## 4 - ECONOMIC DEVELOPMENT PROJECTS

In May 1996, as part of the Authority's focus on economic development and tourism, the Authority opened the Caperton Center, a 59,000 square-foot arts and crafts center near Beckley, West Virginia. The Caperton Center's main purposes are to stimulate economic growth for small producers of high quality arts, crafts, and food products, and promote tourism. The facility serves as a demonstration area and retail outlet for West Virginia arts, crafts, and food products, and contains a theater for performing arts and presentations of West Virginia attractions. In June 2003, a 22,000 square foot expansion for a conference center was completed which will further enhance the image of West Virginia and attract more visitors. Its operations are funded in part by Authority revenues that are unrestricted under the terms of the Authority's existing 1989 and 1993 Trust Indentures and the Tri-Party Agreement.

Prior to the development of the Caperton Center, the Authority invested approximately \$4,700,000 primarily to foster economic development, including employment stimulation, in the Authority's service area. These investments provide the Authority with minimal economic return. Included in these investments is a \$2,000,000 limited partnership interest in certain real property to be held for lease. The lessee is utilizing the facility as an insurance claims processing center and has created or maintained nearly 400 jobs. The Authority has also made additional permitted economic development investments in various light manufacturing and high technology concerns. Certain of the investees have encountered economic difficulties and management has established a valuation allowance, based on an evaluation of the investees' prospects for future economic success and anticipated return of the Authority's investment.

The Authority issued revenue bonds to finance the construction of the Caperton Center within the economic development and tourism activities. Both the turnpike operations and the economic development and tourism activities are accounted for in a single fund. However, investors in these revenue bonds rely solely on the revenue generated by the economic development and tourism activities for repayment. Summary financial information for the economic development and tourism segment activities for the years ended June 30, 2004 and 2003, is presented below (in thousands):

Condensed Balance Sheet

	200	)4	2	003
Assets:				
Cash and cash equivalents	\$	70	\$	104

# NOTES TO FINANCIAL STATEMENTS (Continued)

# 4 - ECONOMIC DEVELOPMENT PROJECTS (Continued)

# Condensed Balance Sheet (Continued)

Condensed Balance Sneet (Continued)	2004	2003
Accounts receivable Inventory Investments Capital assets, net	449 939 3,940 23,057	654 951 5,050 22,895
Economic development investments, net	23,037	2,188
	<u>\$ 30,590</u>	<u>\$ 31,842</u>
Liabilities:		
Accounts payable and accrued liabilities	\$ 542	\$ 1,435
Accrued interest payable	46	48
Current portion of long-term obligations	675	645
Long-term obligations, net Total liabilities	<u> </u>	<u> </u>
Total fladifities	10,212	11,722
Net assets:		
Invested in capital assets, net of related debt	13,433	12,686
Restricted	3,940	5,020
Unrestricted	3,005	2,414
Total net assets	20,378	20,120
	<u>\$ 30,590</u>	<u>\$ 31,842</u>
Condensed Statement of Revenues, Expenses, and Changes	in Fund Net Asse	<u>ets</u>
Operating revenue	\$ 9,883	\$ 8,691
Cost of goods sold	(3,285)	(3,046)
	6,598	5,645
General and administrative expense	5,420	4,406
Depreciation expense	890	676
	6,310	5,082
Operating income	288	563

# NOTES TO FINANCIAL STATEMENTS (Continued)

# 4 - ECONOMIC DEVELOPMENT PROJECTS (Continued)

Condensed Statement of Revenues, Expenses, and Changes in Fund Net Assets (Continued)

	2	.004		2003
Nonoperating revenues (expenses): Interest expense Interest earned on investments		(658) $628$ $(30)$		(715) <u>850</u> 135
Net income		<u>258</u>		698
Net assets, beginning of year		20,120		19,422
Net assets, end of year	<u>\$</u>	20,378	\$	20,120
Condensed Statement of Cash Flows				
Net cash provided by (used in): Operating activities Capital and related financing activities Investing activities Decrease in cash and cash equivalents	\$	502 (2,327) <u>1,791</u> (34)	\$	2,406 (7,206) <u>4,792</u> (8)
Cash and cash equivalents, beginning of year		104		112
Cash and cash equivalents, end of year	<u>\$</u>	70	<u>\$</u>	104

Funding of any future economic development initiatives will be provided solely from available designated reserves and concessions and other nontoll revenues, including returns on existing economic development projects.

# NOTES TO FINANCIAL STATEMENTS (Continued)

# **5 - CAPITAL ASSETS**

A summary of capital assets at June 30, 2004 and 2003, follows (in thousands):

2004	Beginning Balance	Increases	Decreases	Ending Balance
Capital assets, not depreciated:				
Land	\$ 53,247	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 53,247</u>
Capital assets, being depreciated:				
Buildings	95,196	135	-	95,331
Equipment	6,057	1,221	-	7,278
Infrastructure	737,274	16,366	-	753,640
Total capital assets, being depreciated	838,527	17,722	-	856,249
Less accumulated depreciation for:				
Buildings	(32,010)	(3,283)	-	(35,293)
Equipment	(5,252)	(231)	_	(5,483)
Infrastructure	(283,668)	(25,161)	-	(308,829)
Total accumulated depreciation	(320,930)	(28,675)		(349,605)
Total capital assets, being depreciated, net	517,597	(10,953)		506,644
Total capital assets, net	<u>\$ 570,844</u>	<u>\$ (10,953</u> )	<u>\$ -</u>	<u>\$ 559,891</u>
2003	Beginning Balance	Increases	Decreases	Ending Balance
Capital assets, not depreciated: Land	<u>\$ 53,085</u>	<u>\$ 162</u>	<u>\$ -</u>	<u>\$ 53,247</u>
Capital assets, being depreciated: Buildings Equipment Infrastructure Total capital assets, being depreciated	88,819 6,131 <u>725,596</u> 820,546	6,377 46 <u>11,678</u> <u>18,101</u>	(120)	737,274

# NOTES TO FINANCIAL STATEMENTS (Continued)

# **5 - CAPITAL ASSETS (Continued)**

	Beginning			Ending
2003	Balance	Increases	Decreases	Balance
Less accumulated depreciation for:				
Buildings	(28,949)	(3,061)	-	(32,010)
Equipment	(5,085)	(287)	120	(5,252)
Infrastructure	(258,751)	(24,917)		(283,668)
Total accumulated depreciation	(292,785)	(28,265)	120	(320,930)
Total capital assets, being depreciated, net	527,761	(10,164)		517,597
Total capital asset, net	<u>\$ 580,846</u>	<u>\$ (10,002</u> )	<u>\$</u>	<u>\$ 570,844</u>

Buildings include the Caperton Center, which has a cost of approximately \$26,200,000 and \$26,200,000, and accumulated depreciation of \$5,500,000 and \$4,600,000, at June 2004 and 2003, respectively.

Approximately \$118,000 and \$111,000 of interest costs were capitalized during the years ended June 30, 2004 and 2003, respectively.

#### **6 - REVENUE BONDS PAYABLE**

Revenue bonds payable consisted of the following at June 30 (in thousands):

	2004		2	2003
Series 1993 Premium Capital Appreciation Bonds, issued March 1993, \$981 at 23%, due in varying installments totaling \$14,417, including accumulated appreciation (see below), from May 2003 through May 2007	\$	646	\$	981

# NOTES TO FINANCIAL STATEMENTS (Continued)

# 6 - REVENUE BONDS PAYABLE (Continued)

	2004	2003
Series 2001A Taxable Serial Bonds, issued \$5,695 in December 2001 at 4.75% to 7.00%, due in varying installments from June 2002 through June 2011	4,420	4,915
Series 2001B Bonds, issued serial bonds of \$1,505 in December 2001, at 3.50% to 5.00%, due in varying installments from June 2002 through 2011	1,210	1,360
Series 2001B term bonds, \$2,090 at 5.00%, due June 2013	2,090	2,090
Series 2001B term bonds, \$2,305 at 5.125%, due June 2015	2,305	2,305
Series 2002 Serial Bonds, issued \$44,205 in February 2002 at 3.50% to 5.25%, due in varying installments from May 2002 through May 2019	38,555	40,335
Series 2003 Variable Rate Demand Revenue Refunding Bonds, \$63,900 at variable rates, due in varying installments through May 2019	63,700	63,900
Total revenue bonds payable	112,926	115,886
Add: Unamortized premium and accumulated appreciation on Premium Capital Appreciation Bonds	11,967	15,042
Less: Unamortized deferred loss on advance refunding	(13,099)	(14,127)

## NOTES TO FINANCIAL STATEMENTS (Continued)

#### 6 - REVENUE BONDS PAYABLE (Continued)

	2004	2003
Unamortized discount and issuance costs Current portion of revenue bonds payable	(1,860) (2,881)	(1,994) (2,961)
	<u>\$ 107,053</u>	<u>\$ 111,846</u>

In 1993, the Authority issued \$118,781,000 of Revenue Refunding Bonds for the express purpose of defeasing \$111,245,000 of 1989 Series Bonds, all of which are no longer outstanding. The advance refunding resulted in a \$14,350,000 deferred loss arising from the difference between the reacquisition price and the net carrying amount of the refunded debt. Amortization of this deferral, charged annually to interest expense through 2019, approximated \$113,000 and \$132,000 in 2004 and 2003, respectively. The Authority completed the advance refunding to reduce its aggregate debt service payments by almost \$7,400,000 over a 26-year period (life of the refunding bonds) and obtain an economic gain (difference between the present values of the old and new debt service payments) of \$5,200,000.

The outstanding 1993 Revenue Refunding Bonds were comprised of premium capital appreciation bonds as of June 30, 2004 and 2003.

Interest on the Series 1993 Capital Appreciation Bonds is compounded on May 15 and November 15 of each year and will be payable at maturity of such bonds.

The Revenue Bonds under the 1993, 2002 and 2003 Trust Indentures are secured by a pledge of substantially all Authority operating revenues and all monies deposited into accounts created by the Trust Indentures.

In 2002, \$5,695,000 of Raleigh County, West Virginia, Taxable Commercial Development Revenue Refunding Bonds, Series 2001A and \$5,900,000 of Commercial Development Revenue Bonds, Series 2001B (the Series 2001 Bonds) were issued pursuant to a bond resolution adopted by the County Commission of Raleigh County, West Virginia (the issuer), and a Trust Indenture, dated December 1, 2001 (the Indenture). The bond proceeds of the Series 2001A were used to advance refund \$1,735,000 of the Series 1994 Bonds and \$4,075,000 of the Series 1996 Bonds, which \$4,105,000 remains outstanding but is

# NOTES TO FINANCIAL STATEMENTS (Continued)

## 6 - REVENUE BONDS PAYABLE (Continued)

considered defeased and accordingly has been removed from the Authority's financial statements. The advance refunding resulted in a \$491,000 deferred loss arising from the difference between the reacquisition price and the net carrying amount of the refunded debt. Amortization of this deferral, charged annually to interest expense through 2011, approximated \$60,000 and \$54,000 in 2004 and 2003, respectively. The Series 2001B Bonds were issued to construct and furnish an expansion of the Caperton Center. The Series 2001 Bonds are limited obligations of the Issuer payable solely from loan payments by the Authority pledged under the Indenture, and are also secured equally and ratably by a Trust Agreement among the Authority, the Issuer and a trustee, wherein the Authority has pledged certain non-toll revenues of the Authority including (i) net revenues of the Caperton Center; (ii) certain interest and other investment earnings; and (iii) gross revenues derived from concessionaire or other contracts with third parties relating to operations conducted by such third parties at any of the Authority's service plazas. Toll revenues derived by the Authority in connection with the operation of the Turnpike are not pledged or otherwise available to pay debt service on the Series 2001 Bonds. The Authority completed the advance refunding to remove certain restrictive indenture requirements of the Series 1994 and Series 1996 bonds. The refunding resulted in an economic loss (difference between the present values of the old and new debt service payments) of \$582,582.

Additionally in 2002, \$44,205,000 of Revenue Refunding Bonds were issued for the express purpose of defeasing \$36,036,000 of Series 1993 Bonds. The advance refunding resulted in a \$6,313,000 deferred loss arising from the difference between the reacquisition price and the net carrying amount of the refunded debt. Amortization of this deferral, charged annually to interest expense through 2019, approximated \$270,000 and \$371,000 in 2004 and 2003, respectively. The Authority completed the advance refunding to reduce its aggregate debt service payments by almost \$3,003,064 over an 18-year period (life of the refunding bonds) and obtain an economic gain (difference between the present values of the old and new debt service payments) of \$1,623,705.

In 2003, the Authority issued \$63,900,000 of Variable Rate Demand Revenue Refunding Bonds for the express purpose of refunding \$61,280,000 of the Authority's Series 1993 Bonds. This refunding resulted in a \$7,896,000 deferred loss arising from the difference between the reacquisition price and the net carrying amount of the refunded debt. Amortization of this deferral, charged annually to interest expense through 2019, approximated \$568,000 and \$247,000 in 2004 and 2003, respectively. The Authority completed the refunding to reduce its aggregate debt service payment by \$7,270,000 over a

# NOTES TO FINANCIAL STATEMENTS (Continued)

#### **6 - REVENUE BONDS PAYABLE (Continued)**

17-year period (life of the refunding bonds) and obtain an economic gain (difference between the present values of the old and new debt service payments) of \$4,851,000.

The Series 2003 bonds bear interest at the Weekly Interest Rate determined by the remarketing agent on Tuesday of each week. The Authority has entered into an interest rate swap agreement on the Series 2003 bonds as follows:

#### Objective of the Interest Rate Swap

As a means to lower its borrowing costs, when compared against fixed-rate bonds at the time of issuance in February 2003, the Authority entered into an interest rate swap in connection with its 2003 Variable Rate Demand Revenue Refunding Bonds. The intention of the swap was to effectively change the Authority's variable interest rate on the bonds to a synthetic fixed rate of 4.387%.

#### Terms of the Interest Rate Swap

The bonds and the related swap agreement mature on May 1, 2019, and the swap's notional amount of \$63,900,000 matches the \$63,900,000 variable rate bonds, Series 2003. The swap was entered at the same time the bonds were issued (February 14, 2003).

Under the swap, the Authority pays the counterparty a fixed payment of 4.387% and receives a variable payment computed as 67 percent of the London Interbank Offered Rate (LIBOR). Conversely, the bond's variable rate is based on The Bond Market Association Municipal Swap Index (BMA).

#### Fair Value

Because interest rates have declined since the execution of the swap, the swap had a negative fair value of \$5,180,094 as of June 30, 2004. The swap's negative fair value may be countered by a reduction in total interest payments required under the variable rate bonds, creating a lower synthetic interest rate. Because the Authority's bonds adjust to changing interest rates, the bonds do not have a corresponding fair value increase. The fair value was estimated using the zero-coupon method. This method calculates the future net settlement payments required by the swap, assuming the current forward rates implied by the yield curve correctly anticipate future spot interest rates. These payments

# NOTES TO FINANCIAL STATEMENTS (Continued)

#### 6 - REVENUE BONDS PAYABLE (Continued)

#### Fair Value (Continued)

are then discounted using the spot rates implied by the current yield curve for hypothetical zero-coupon bonds due on the date of each future net settlement of the swap.

#### Credit Risk

As of June 30, 2004, the Authority was not exposed to credit risk because the swap had a negative fair value. However, should interest rates change and the fair value of the swap become positive, the Authority would be exposed to credit risk in the amount of the derivative's fair value. The swap counterparty was rated AA by Fitch Ratings and Standards & Poor's and Aa by Moody's Investor's Service as of June 30, 2004.

#### Basis Risk

The swap exposes the Authority to basis risk should the relationship between LIBOR and BMA converge, changing the synthetic rate on the bonds. The effect of this difference would be indicated by a difference between the intended synthetic rate and the synthetic rate as of June 30, 2004. If a change occurs that results in rates moving to convergence, the expected cost saving may not be realized. As of June 30, 2004, the BMA rate was 1.05 percent, whereas 67 percent of the LIBOR was 1.64 percent.

#### **Termination Risk**

The Authority or the counterparty may terminate the swap if the other party fails to perform under the terms of the contract. If the swap is terminated, the variable rate bond would no longer carry a synthetic interest rate. Also, if at the time of termination the swap has a negative fair value, the Authority would be liable to the counterparty for a payment equal to the swap's fair value.

#### Swap Payments and Associated Debt

Using rates as of June 30, 2004, debt service requirements of the variable rate debt and net swap payments, assuming current interest rates remain the same for their term, were as follows (in thousands). As rates vary, variable rate bond interest payments and net swap payments will vary.

# NOTES TO FINANCIAL STATEMENTS (Continued)

# 6 - REVENUE BONDS PAYABLE (Continued)

Year Ending June 30	-	<u>Variable-R</u> ncipal		onds terest	Interest Rate Swap, Net			Total	
						<u>.</u>			
2005	\$	200	\$	561	\$	2,394	\$	3,155	
2006		200		670		2,331		3,201	
2007		300		668		2,268		3,236	
2008		3,900		665		2,239		6,804	
2009		4,300		624		2,104		7,028	
2010-2014		24,100		2,407		8,136		34,643	
2015-2019		30,700		999		3,329		35,028	
	<u>\$</u>	63,700	<u>\$</u>	6,594	<u>\$</u>	22,801	<u>\$</u>	93,095	

The following schedule summarizes the revenue bonds outstanding as of June 30, 2004 and 2003 (in thousands):

2004		eginning Balance	A	Additions	F	Retired	A	mortization		Ending Balance	ue Within Dne Year
Series 1993 Series 2001 Series 2002 Series 2003	\$	13,383 10,209 36,131 55,084	\$	- - -	\$	(3,820) (645) (1,780) (200)	\$	673 60 270 569	\$	10,236 9,624 34,621 55,453	\$ 256 675 1,750 200
	<u>\$</u>	114,807	<u>\$</u>		<u>\$</u>	(6,445)	<u>\$</u>	1,572	<u>\$</u>	109,934	\$ 2,881

2003	Beginn Balane	e	Additions	Retired	Amortization	Ending Balance	Due Within One Year
Series 1993 Series 2001 Series 2002 Series 2003	10,	941 5 399 476	\$ - - - 54,800	\$ (58,656) (615) (1,615)	\$ 1,098 425 270 	\$ 13,383 10,209 36,131 55,084	\$ 336 645 1,780 200
	<u>\$ 118,</u>	<u>816</u>	<u>\$ 54,800</u>	<u>\$ (60,886</u> )	<u>\$ 2,077</u>	<u>\$ 114,807</u>	<u>\$ 2,961</u>

# NOTES TO FINANCIAL STATEMENTS (Continued)

# 6 - REVENUE BONDS PAYABLE (Continued)

Debt service requirements for the Revenue Bonds subsequent to June 30, 2004, are as follows (in thousands):

Year Ending June 30	Principal Maturities	Interest, Including Accretion	Total
2005 2006 2007 2008 2009 2010-2014 2015-2019	\$ 2,881 3,047 3,239 6,680 7,330 41,634 48,115	\$ 12,439 12,282 11,503 5,059 4,736 17,971 7,030	\$ 15,320 15,329 14,742 11,739 12,066 59,605 55,145
Add: Unamortized premium and accumulated appreciation on Premium Capital Appreciation Bonds	<u>\$ 112,926</u> 11,967	<u>\$71,020</u>	<u>\$ 183,946</u>
Less: Unamortized deferred loss on advance refunding Unamortized discount and issuance costs	(13,099) (1,860) <u>\$ 109,934</u>		

The Revenue Bonds are subject to the arbitrage rebate provisions of the Internal Revenue Code (the Code). The Code requires that 90% of excess investment earnings on the Bond proceeds be paid to the Internal Revenue Service every five years in order for bonds to maintain their tax-exempt status. At June 30, 2004 and 2003, the Authority's estimated arbitrage rebate liability was zero.

# NOTES TO FINANCIAL STATEMENTS (Continued)

## 7 - UNUSED SICK LEAVE

Following is a summary of the liability for unused sick leave for the year ended June 30, 2004 (in thousands):

	Ba	lance					Bal	ance	Due V	Within
	June	30, 2003	Pay	ments	Incre	eases	June 3	<u>30, 2004</u>	One	Year
Termination payments										
related to sick leave	\$	2,921	\$	-	\$	<u>98</u>	\$	3,019	\$	302

## **8 - PENSION PLAN**

All full-time Authority employees are eligible to participate in the State of West Virginia Public Employees' Retirement System (PERS), a cost-sharing multiple-employer public employee retirement system. Employees who retire at or after age 60 with five or more years of credited service, or at least age 55 with age and service equal to 80, are entitled to a retirement benefit established by State statute, payable monthly for life, in the form of a straight-life annuity equal to two percent of the employee's final average salary, multiplied by the number of years of the employee's credited service at the time of retirement. The PERS also provides deferred retirement, early retirement, death and disability benefits. The PERS issues an annual report, a copy of which can be obtained by contacting PERS.

Covered employees are required to contribute 4.5% of their salary to the PERS while the Authority is required to contribute 10.5% for 2004 and 9.5% for 2003 and 2002 of covered employee's salaries to the PERS. The required employee and employer contribution percentages are determined by actuarial advisement within ranges set by statute. A summary of the Authority and employee contributions required and made for the years ended June 30, 2004, 2003, and 2002 are as follows (in thousands):

	2004			2003	2002		
Authority contributions Employee contributions	\$	1,658 725	\$	1,356 642	\$	1,283 608	
Total contributions	<u>\$</u>	2,383	\$	1,998	<u>\$</u>	1,891	

# NOTES TO FINANCIAL STATEMENTS (Continued)

# 9 - RISK MANAGEMENT

The Authority is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to and illnesses of employees; and natural disasters.

The Authority has obtained coverage for job-related injuries of employees and health coverage for its employees through its participation in the West Virginia State Workers' Compensation Fund (the Fund) and the West Virginia Public Employees Insurance Agency (PEIA). In exchange for the payment of premiums to PEIA and the Fund, the Authority has transferred its risk related to health coverage for employees and job-related injuries of employees.

The Authority, for an annual premium, obtains insurance coverage for general liability, property damage, business interruption, errors and omissions, and natural disasters through the West Virginia Board of Risk and Insurance Management, a public risk pool entity insuring the State of West Virginia, its component units, local government entities, and eligible not-for-profit organizations. Liability coverage provided to all insured entities under this policy is limited to \$1,000,000 per occurrence, subject to an annual aggregate limit of coverage of \$22,000,000. To further reduce its risk of loss, the Authority, for an annual premium paid to a commercial insurer, has obtained an additional liability policy which provides coverage of \$10,000,000 over and above the coverage provided by the West Virginia Board of Risk and Insurance Management. In each of the three fiscal years in the period ending June 30, 2004, the Authority's insurance coverage has been sufficient to meet all claims and settlements against the Authority.

## **10 - COMMITMENTS AND CONTINGENCIES**

#### Litigation

The Authority is a defendant in certain legal proceedings pertaining to matters incidental to routine operations. Based on the current status of these legal proceedings, it is the opinion of Authority management and counsel that the ultimate resolution of these matters will not have a material effect on the Authority's financial position.

# NOTES TO FINANCIAL STATEMENTS (Continued)

# 10 - COMMITMENTS AND CONTINGENCIES (Continued)

#### **Construction Commitments**

At June 30, 2004, the Authority had contractual commitments totaling \$22,000,000 for various Turnpike System improvement projects.

#### Economic Development Commitments

As a result of State legislation enacted in 1998, amended in 2003, the Authority is required to pay \$250,000 per year through fiscal year 2008 to the Hatfield-McCoy Regional Recreation Authority (HMRRA).

Statistical Section

# SUMMARY OF REVENUE AND OPERATING EXPENSES (In Thousands)

	Year Ended June 30							
	2004	2003	2002	2001	2000	1999		
Revenues:								
Toll revenues	\$ 56,854	\$ 54,757	\$ 54,939	\$ 53,631	\$ 55,156	\$ 53,481		
Concession and other revenues:								
Restaurants	1,503	1,351	1,258	870	847	769		
Service stations	852	808	775	632	573	553		
Gross profit of arts and crafts sales	4,063	3,383	3,563	3,273	3,185	2,891		
Other	100	100	100	112	(149)	100		
Net investment revenue	281	2,313	2,467	2,765	2,183	1,870		
Total revenues	63,653	62,712	63,102	61,283	61,795	59,664		
Operating expenses:								
Maintenance	16,324	16,721	14,013	14,781	15,696	14,491		
Toll collection	10,043	9,626	10,108	9,025	8,891	8,671		
Traffic enforcement and police	2,042	2,481	2,557	2,410	2,328	2,096		
General and administration:								
Turnpike	3,574	3,604	3,450	3,293	3,698	3,777		
Economic development and tourism	5,358	4,406	4,247	4,137	3,933	3,523		
Depreciation	28,675	28,265	29,167	28,525	27,767	25,207		
Total operating expenses	66,016	65,103	63,542	62,171	62,313	57,765		
Excess (deficiency) of total revenues over			* <i>(1</i>	<b>b</b> (05-5)		<b>•</b> • • • • • •		
(under) total operating expenses	<u>\$ (2,363</u> )	<u>\$ (2,391</u> )	<u>\$ (440</u> )	<u>\$ (888</u> )	<u>\$ (518</u> )	<u>\$ 1,899</u>		

1998	Year Ende <u>1997</u>	ed June 30 1996	1995		
\$ 52,936	\$ 49,495	\$ 47,128	\$ 46,029		
822	784	744	779		
531	491	333	245		
2,548	2,560	758	354		
100	100	100	100		
3,109	2,634	3,349	2,396		
60,046	56,064	52,412	49,903		
14,004	12,486	12,796	11,164		
8,079	7,621	7,142	6,980		
1,981	1,973	2,075	1,761		
3,541	2,834	2,912	2,923		
3,608	3,853	2,094	989		
24,449	23,288	21,593	20,708		
55,662	52,055	48,612	44,525		
<u>\$ 4,384</u>	<u>\$ 4,009</u>	<u>\$ 3,800</u>	<u>\$ 5,378</u>		

#### REVENUE BOND COVERAGE (1) (In Thousands)

Revenues:	2004	2003	2002	2001
Toll revenues	\$ 56,854	\$ 54,757	\$ 54,939	\$ 53,631
Adjustments to toll revenues per Trust Indentures	\$ 50,854 972	93	(118)	485
Total revenues	57,827	54,850	54,821	54,116
Operating expenses	66,016	65,103	63,542	62,171
Adjustments to operating expenses per Trust Indentures:	*	,	,	,
Depreciation	(28,675)	(28,265)	(29,167)	(28,525)
Renewal and replacement provided for by reserves	(3,672)	(2,577)	(1,839)	(2,068)
Economic development and tourism costs	(5,358)	(4,406)	(3,919)	(3,842)
Other	457	(2,272)	(1,251)	(1,444)
Total operating expenses	28,768	27,583	27,366	26,292
Net revenues available for debt service	<u>\$ 29,059</u>	<u>\$ 27,267</u>	<u>\$ 27,455</u>	<u>\$ 27,824</u>
Revenue bond coverage items:				
Total debt service	\$ 10,240	\$ 12,693	\$ 11,240	\$ 11,176
Renewal and replacement reserve requirement				
per recommendation of consulting engineer	4,151	3,460	2,383	2,917
Total debt service and renewal and replacement	<u>\$ 14,391</u>	<u>\$ 16,153</u>	<u>\$ 13,623</u>	<u>\$ 14,093</u>
Coverage percentages:				
Total debt service (150% required for 2004 and 2003,	202 770/	214 920/	244 260/	248.060/
125% previously required)	<u>283.77</u> %	<u>214.82</u> %	<u>244.26</u> %	<u>248.96</u> %
Total debt service and renewal and replacement				
per recommendation of consulting engineer				
(100% required)	201.92%	168.80%	201.53%	197.43%
(100/01040100)	201.92/0	100.00/0	/0	<u> </u>

(1) On December 1, 1989, the Turnpike Commission revenue bonds dated March 10, 1952 and March 3, 1954 (Prior Bonds) matured and were repaid with a portion of proceeds of the Series 1989 Revenue Bonds issued under a Trust Indenture dated October 15, 1989. On March 11, 1993, \$111,245,000 of the Series 1989 Revenue Bonds were refunded with 1993 Series Revenue Bonds issued under a Trust Indenture dated February 15, 1993. On February 1, 2002, \$36,036,000 of the Series 1993 Revenue bonds were refunded with the 2002 Series Revenue Bonds issued under a Trust Indenture dated February 1, 2002. On February 18, 2003, \$61,280,000 of the Series 1993 Revenue bonds were refunded with the Series 2003 Variable Rate Demand Refunding Bonds issued under a Trust Indenture. Accordingly, the above presentation for each of the ten years ended June 30, 2004, relates only to debt service requirements under the 1989, 1993, 2002, and 2003 Trust Indentures. Under the terms of these trust indentures, revenues available for debt service are comprised of collected toll revenues less operating expenses, exclusive of depreciation, other costs funded by bond proceeds.

2000	1999	1998	1997	1996	1995
\$ 55,156 (746) 54,410	\$ 53,481 (44) 53,437	\$ 52,936 (38) 52,898	\$ 49,495 (54) 49,441	\$ 47,128 <u>199</u> <u>47,327</u>	\$ 46,029 (56) 45,973
62,313	57,765	55,662	52,055	48,612	44,525
(27,767) (3,065) (3,933) (1,337) 26,211 \$28,199	(25,207) (2,376) (3,523) (1,711) 24,948 $$$ 28,489	$(24,449) \\ (2,142) \\ (3,358) \\ \underline{2,617} \\ \underline{28,330} \\ \underline{\$ 24,568}$	(23,298) (1,555) (3,432) 1,551 25,321 \$ 24,120	$(21,593) \\ (1,548) \\ (867) \\ \underline{(553)} \\ \underline{24,051} \\ \underline{\$ \ 23,276}$	$(20,708) \\ (1,201) \\ (989) \\ (148) \\ 21,479 \\ \underline{\$ 24,494}$
\$ 11,249	\$ 11,115	\$ 11,125	\$ 11,136	\$ 11,138	\$ 11,150
<u>3,942</u> <u>\$15,191</u>	<u>3,818</u> <u>\$ 14,933</u>	<u>2,949</u> <u>\$14,074</u>	<u>2,996</u> <u>\$ 14,132</u>	<u>2,615</u> <u>\$ 13,753</u>	<u>2,450</u> <u>\$ 13,600</u>
<u>250.68</u> %	<u>256.31</u> %	<u>220.84</u> %	<u>216.59</u> %	<u>208.98</u> %	<u>219.68</u> %
<u>    185.63</u> %	<u>    190.78</u> %	<u>    174.56</u> %	<u>    170.68</u> %	<u>    169.24</u> %	<u>    180.10</u> %

# Traffic Statistics (1)

## (In Thousands, except per transaction/vehicle and per mile amounts)

	Year Ended June 30									
		2004		2003		2002		2001		2000
Number of transactions/vehicles:										
Passenger cars		27,544		26,809		26,864		25,182		25,883
Commercial vehicles		7,866		7,607		7,625		7,769		7,697
Total transactions/vehicles		35,410		34,416		34,489		32,951		33,580
Number of miles:										
Passenger cars		636,415		619,412		620,855		580,547		602,806
Commercial vehicles		308,119		299,535		299,382		299,459		298,107
Total miles		944,534		918,947		920,237		880,006		900,913
Total revenues:										
Passenger cars	\$	27,388	\$	26,616	\$	26,670	\$	24,984	\$	26,473
Commercial vehicles		29,466		28,141		28,269		28,647		28,683
Total toll revenues	\$	56,854	\$	54,757	\$	54,939	\$	53,631	\$	55,156
Toll revenue per transaction/vehicle:										
Passenger cars	\$	.99	\$	.99	\$	.99	\$	.99	\$	1.02
Commercial vehicles		3.74		3.70		3.71		3.69		3.73
Toll revenue per mile:										
Passenger cars	\$	.043	\$	.043	\$	.043	\$	.043	\$	.044
Commercial vehicles		.096		.094		.094		.096		.096
Miles per transaction/vehicle:										
Passenger cars		23		23		23		23		23
Commercial vehicles		39		39		39		39		39

(1) Due to the implementation of a new electronic toll collection system in fiscal year 2000 and the adoption of a new toll classification system, the Parkways Authority converted their traffic statistics to a transaction versus a vehicle based summary. The effect of this conversion was applied retroactively to the year ended June 30, 2000, and earlier periods were not restated.

Year Ended June 30											
	1999		1998		1997		1996		1995		
	26,792		26,543		25,587		23,724		23,244		
	4,200		4,057		3,659		3,219		3,074		
	30,992		30,600		29,246		26,943		26,318		
	632,266		630,354		606,954		576,148		563,650		
	235,896		229,207		209,551		192,557		186,158		
	868,162		859,561		816,505		768,705		749,808		
\$	23,629	\$	23,624	\$	22,791	\$	22,014	\$	21,668		
	29,852		29,312		26,704		25,114		24,361		
\$	53,481	\$	52,936	\$	49,495	\$	47,128	\$	46,029		
\$	.88	\$	.89	\$	.89	\$	.93	\$	.93		
	7.11		7.22		7.30		7.80		7.92		
\$	.037	\$	.037	\$	.038	\$	.038	\$	.038		
	.127		.128		.127		.130		.131		
	24		24		24		24		24		
	56		56		57		60		61		

# Traffic Accident and Policing Statistics

	Year Ended June 30									
	2004	2003	2002	2001	2000					
Type of accidents:										
Fatal	9	10	4	10	8					
Injury	231	200	206	218	223					
Property damage	489	540	541	494	446					
Total accidents	729	750	751	722	677					
Fatalities and injuries:										
Number of fatalities	9	11	4	11	8					
Fatality rate per 100 million										
miles traveled	0.9	1.2	.4	1.2	.9					
Number of injuries	325	292	288	355	318					
Policing statistics:										
Arrests	13,827	14,801	19,763	20,461	20,719					
Warning tickets	3,864	5,931	6,686	3,142	3,281					
Assists to motorists	2,450	3,151	3,419	2,784	5,074					

Source: West Virginia State Police

Year Ended June 30				
1999	1998	1997	1996	1995
6	6	5	3	7
195	202	199	159	193
428	495	436	395	368
629	703	640	557	568
6	6	5	6	7
.7	.7	.6	.8	.9
280	313	321	244	240
19,477	14,724	13,088	14,521	16,008
3,558	9,211	10,990	11,062	10,110
7,414	8,423	7,531	7,172	4,660

# Significant Dates

June 30, 2004

February 1947	West Virginia Turnpike Commission created by State Legislature	
October 1949	West Virginia Turnpike Commission organized	
April 1952	\$96 million revenue bonds issued to construct Turnpike	
August 1952	Groundbreaking	
April 1954	\$37 million revenue bonds issued	
September 1954	36 miles of Turnpike opened (Princeton to Beckley)	
November 1954	Final 52 miles of Turnpike opened (Beckley to Charleston)	
August 1971	Tri-Party Agreement of 1971	
May 1973	Commenced first contract for upgrade to interstate standards	
December 1979	Interest paid up-to-date on 1952 and 1954 bonds for first time	
October 1982	First bonds retired from 1952 and 1954 issues	
September 1987	Final upgrade to interstate standards	
July 1988	Final segment of I-64 completed	
December 1988	Tri-Party Agreement of 1988	
June 1989	West Virginia Parkways, Economic Development and Tourism Authority created to succeed the West Virginia Turnpike Commission by State Legislature	
November 1989	Issued \$143 million of Parkways Revenue Bonds	
November 1989	Removed side toll charges	
April 1990	Implemented commuter passes at North Beckley	
March 1991	The GFOA awarded the Authority a Certificate of Achievement for Excellence in Financial Reporting for the Authority's first component unit financial report for the year ended June 30, 1990 (the Authority has received this award 14 consecutive years as of the year ended June 30, 2003)	

(Continued)

# Significant Dates (Continued)

June 30, 2004

March 1993	Issued \$118 million of Series 1993 Parkways Revenue Refunding Bonds resulting in approximately \$5.2 million in net present value savings	
January 1994	Implemented Parkways Authority Commuter ("PAC") card program	
December 1994	Issued \$9 million of Series 1994 Raleigh County, West Virginia Commercial Development Revenue Bonds to partially finance construction of <i>TAMARACK-The Best of West Virginia</i> arts and crafts center	
May 1996	Opened <i>TAMARACK-The Best of West Virginia</i> and the new Beckley Interchange (Exit 45)	
October 1996	Officially designated TAMARACK-The Best of West Virginia as "The Caperton Center"	
November 1996	Issued \$5.9 million of Series 1996 Raleigh County, West Virginia Commercial Development Refunding Revenue Bonds to advance refund \$6 million of Series 1994 Bonds	
December 1999	New Electronic Toll Collection System with E-ZPass <sup>SM</sup> interoperability through Inter Agency Group membership began operations at the Ghent toll facility. The remaining mainline toll facilities began operation in January 2000 and North Beckley began operations in March 2000	
December 2001	Issued \$5.7 million of Series 2001A Raleigh County, West Virginia Taxable Commercial Development Refunding Revenue Bonds to advance refund \$1.7 million of the Series 1994 Bonds and \$4.1 million of the Series 1996 Bonds	
December 2001	Issued \$5.9 million of Series 2001B Raleigh County, West Virginia Commercial Development Revenue Bonds (Caperton Center Expansion Project) to provide funds to construct an expansion of the Caperton Center for enhanced educational, cultural and banquet facilities	
February 2002	Issued \$44.2 million of Series 2002 Parkway Refunding Revenue Bonds to advance refund for savings \$36 million of Series 1993 Bonds	
February 2003	Issued \$63.9 million of Series 2003 Parkway Variable Rate Demand Revenue Refunding Bonds to advance refund for saving \$61.3 million of Series 1993 Bonds.	

## Miscellaneous Data and Statistics

# June 30, 2004

Length of West Virginia Turnpike	88 miles
Number of lane miles	410
Number of bridges	116
Steel surface of bridges	4 million square feet
Interchanges	18
Toll plazas	4
Service plazas	3
Welcome Center	1
Rest areas	2
Overlooks	2
Maintenance areas	7
Administration building	1
State Police administration buildings	2
Permanent employees	376
Temporary employees	112
State Police	25
Canine drug detection units	1

#### Toll Rates and Vehicle Classifications

#### June 30, 2004

Toll <u>Class</u>	Axles	Description	Mainline Plazas	Corridor "L" (U.S. Route 119)
1*	2	Passenger car	\$ 1.25	\$ 0.25
2*	3+	Passenger car with trailer	1.50	0.50
3	2/3	Motor home	1.50	0.50
4	3+	Motor home with trailer	2.00	0.75
5	2	2-Axle, dual tire trucks, RVs and buses	2.00	0.50
6	3	3-Axle trucks and buses	2.75	0.75
7	4	4-Axle trucks and semi-trailers	4.00	1.00
8	5	5-Axle trucks and semi-trailers	4.25	1.00
9	6+	6-Axle trucks and semi-trailers	6.00	1.50

\* Vehicle must be less than 7'6" in height. Passenger cars include station wagons, pickups, vans, panel trucks, recreational vehicles, sport utility vehicles, motorcycles, and other two axle single-tired trucks.

Oversized vehicles pay \$7.50 at mainline plazas and \$4.50 at Corridor "L".

Parkways Authority Commuter Cards (PACC)

PACC are available for noncommercial passenger cars and pickup trucks at \$100 per year per mainline toll plaza, which includes the Corridor "L" Ramp Plaza, or \$5.00 per year for the Corridor "L" Ramp Plaza only.

Plaza Location	Fee	
Ghent (A)	\$25/quarter or \$100/year	
Pax (B)	\$25/quarter or \$100/year	
Chelyan (C)	\$25/quarter or \$100/year	
Ghent (A) and Pax (B)	\$50/quarter or \$200/year	
Pax (B) and Chelyan (C)	\$50/quarter or \$200/year	
Ghent (A), Pax (B), and Chelyan (C) Corridor "L"Ramp Plaza	\$50/quarter or \$200/year \$75/quarter or \$300/year \$5/year	

